

Young Dairy

Continued from page 1

about the dairy industry. It's what we love to do and we will continue to do it," said Tyler. "Things will turn around. At the end of the day you just have to do your best."

It is mentalities like Tyler's that will persevere through these tough times. There's also several resources available to farms, but in order for any of the resources to help they have to be utilized. They say Being able to bounce ideas and strategies off your neighbors and peers can be helpful.

"Because we are member of organizations like New York Farm Bureau and our breed associations, we are able to network and find out what other farmers are doing to get through these times," said Kelly Reynolds.

Reyncrest Farms has a number of registered Holsteins, and they market their genetics. It's one way they diversify their business.

"It doesn't pay the feed bills, but it certainly helps. It also allows us

to enjoy what we are doing," said Kelly.

It is certainly a telling time for agriculture in New York State. Farmers can't underestimate the therapy in doing what they love to do, even if they have to fight financially to do it. The drive to maintain the family legacy can also help these young farmers persevere.

"Our farm is a multigenerational family farm that I don't want to see fail. I went to school and worked on other progressive dairies to learn as much as I could to bring home," said Emilie Mulligan of Mulligan Farm, Livingston County Farm Bureau member.

Mulligan is a 2015 graduate of Cornell University. The farm is run by four family members, and they are milking 1,110 registered Holsteins.

"I knew I was going to come home. It was just a matter of when," said Mulligan.

Mulligan Farm also looks for ways to diversify.

"We are doing small things. We now ship Kosher milk three days a week. Just finding different things that could bring money back to the



Livingston County Farm Bureau member Emilie Mulligan and her family at Mulligan Farm.

farm, besides just shipping milk," said Mulligan.

Although she is just recently back on the home farm, she encourages others to learn as much from other farmers and operations as they can, and then think of ways to implement those ideas on your farm.

"For other young farmers or college students, I would suggest you work on as many dairies and meet as many people as you can—it really helped me bring ideas home. Internships were huge for me," said Mulligan.

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