



# Grassroots



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THE VOICE OF NEW YORK AGRICULTURE

JULY/AUGUST 2024

## Legislative Session Ends With Many Wins

By Jeff Williams  
jwilliams@nyfb.org

The 2024 Legislative Session in Albany ended with a number of significant victories for New York Farm Bureau and the agricultural industry that were

approved by the Senate and Assembly.

Most notably, New York Farm Bureau successfully advocated for legislation providing craft spirit and cider makers the ability to directly ship to their customers. This change will create new opportunities for farm distillers and cider-

ies to take advantage of interest from tourists and customers who cannot find their favorite local farm beverages in their liquor stores. Our legislative partners and sponsors of the bill, Sen. James Skoufis and Assemblymember Donna Lupardo, carried this legislation

across the finish line despite huge opposition from wholesalers and distributors. This legislation is a lifeline for many struggling distilleries and cideries.

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## NYFB Working to Raise HPAI Awareness

By Steve Ammerman  
sammerman@nyfb.org

New York Farm Bureau planned to meet with a team from USDA last week as *Grassroots* was going to press to continue important discussions surrounding Highly Pathogenic Avian Influenza that has spread from poultry to dairy cows in 11 different states. As of press time, there are no confirmed cases in New York State.

In addition, to the planned meeting, NYFB penned a joint letter to USDA Secretary Tom Vilsack outlining some important needs for farmers in the northeast who are concerned about HPAI and the spread of the H5N1 virus.

This includes the USDA remaining vigilant in providing communication, guidance, and resources to help prevent cases in the northeast among dairy and poultry farms. Eight state Farm Bureaus in our region and NEDPA signed on to the letter. This effort followed two webinars NYFB has held in recent weeks to give members an opportunity to hear from state officials on the topic and to ask questions.

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SETH MOSER-KATZ/NYFB STAFF

*'The feeling of being outside is just so wonderful ...'*

Sherry Shaver works with her nephew Tyler Shaver at Beaverkill Trout Hatchery in Livingston Manor, NY. The hatchery is celebrating its 60th anniversary this year. See story on page 13

### 2024 NYFB STATE ANNUAL CONVENTION

## Farming Forward: Leadership. Innovation. Diversification.

By Laurie Beach  
lbeach@nyfb.org

Farmers are always looking to the future, whether that's being more innovative and efficient or making the decision to pivot in a new direction. Often, it's all three or more! The 2025 New York Farm Bureau State Annual Convention will showcase that spirit across agriculture

as we farm forward.

I hope you have already saved the date on your calendar to join us at Turning Stone Resort on Dec. 3-5. I'd like to give you a few reasons to get excited, and to encourage other members to join us. This is StaCon like you've never seen it

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Farming Forward  
Leadership. Innovation. Diversification.

## INSIDE

### HUNTS POINT MARKET CEO:

One of Phillip Grant's priorities is strengthening the relationship with the farming community.

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### Q&A WITH NYFB CEO DEANNA FOX:

"I've been able to see the opportunity that lies ahead and look forward to creating a new era of prosperity for New York Farm Bureau."

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According to AFBF, the average cost of a summer cookout meal for ten people is \$71.22 or about \$7.12 a person. This is 5% higher than last year and 30% higher than just five years ago.

**2024 JULY 4TH COOKOUT**  
Summer Cookout Cost Reaches Record High

Hamburger Buns (1 pkg): \$2.41	Chicken Breast (2 lbs): \$7.83
Cheese (1 lb): \$3.37	Pork Chops (3 lbs): \$15.49
Ground Beef (2 lb): \$12.77	Pork and Beans (32 oz): \$2.49
Cookies (1 pkg): \$3.99	Lemonade (2.5 qt): \$4.19
Ice Cream (.5 gal): \$5.65	Potato Salad (2.5 lbs): \$3.32
Strawberries (2 pt): \$4.61	
Chips (16 oz): \$4.90	

# Ammerman Departs NYFB After 12 Years of Service

By Brooks Brown  
bbrown@nyfb.org



Steve Ammerman

New York Farm Bureau Director of Communications Steve Ammerman will be starting a new job at the Office of the New York State Comptroller in July after 12 years on the NYFB staff. His new title at the state will be Director of Social Media.

Ammerman was hired in 2012 as Manager of Public Affairs. He'd previously worked at News 10 ABC in Albany and other TV stations in his home state of Kansas. He was promoted to Director of Communications in 2020.

Julie Suarez, Associate Dean at Cornell's College of Agriculture and Life Sciences, hired Steve when she was Public Policy Director at NYFB and said of him, "Steve's professionalism, skill set, and ability to handle complex communications challenges are unquestioned."

What I appreciated even more however, both in the time we worked together at NYFB and in the years since, is

the passionate commitment he has to the broader ethos of NYFB - working hand-in-hand with farmers, partner organizations, and others simply to try to make life a little bit easier for farmers by bridging the gaps in understanding with clear, consistent, and relatable story-telling."

Under Ammerman's leadership, the NYFB Communications Department expanded their capacities to include video production and a podcast. The department won 15 communications awards from American Farm Bureau during Ammerman's four years at the helm.

Terri Moore, Vice President of Communications for American Farm Bureau, said, "Steve's talent, dedication and commitment to agriculture have made him an unstoppable force for New York farmers and ranchers and the New York Farm

Bureau. In truth, he set a gold standard in communications for the entire federation.

The best part is that he's the nicest guy you'll ever meet. I'm grateful for his Farm Bureau service and wish him all the best as he continues to set the world of communications on fire."

NYFB President David Fisher said, "Steve's caring personality and ability to see issues through the lens of many perspectives has encouraged everyone he has come in contact with to share a mutual respect for him."

He has an amazing ability to listen to conversations picking out the key points and then clearly sharing those messages across different audiences and platforms.

The high level of professionalism, dedication, passion, energy and ideas he has brought to New York Farm Bureau and across the country has been extremely valuable for our members. We are grateful for the opportunity we have had to work with Steve and wish him well in future endeavors."

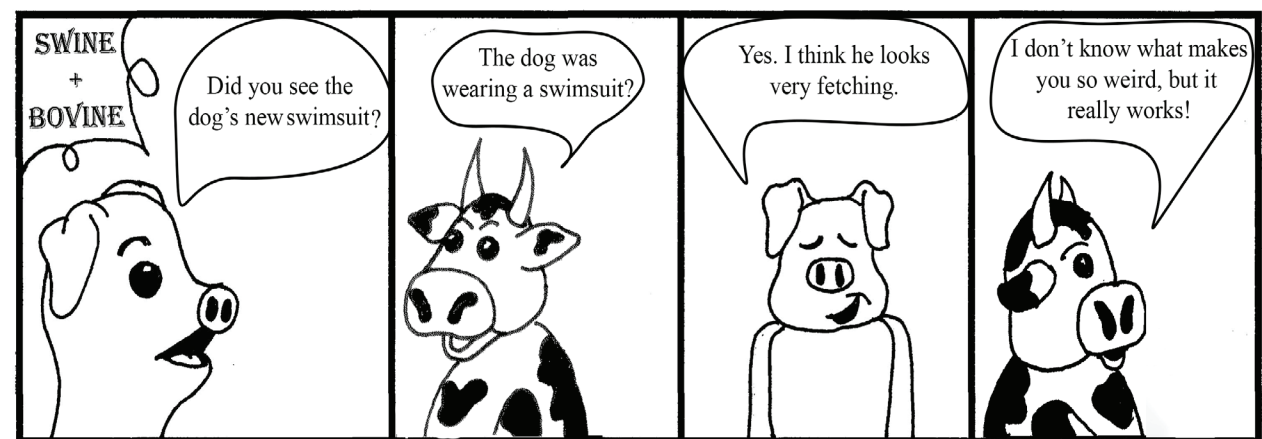
## NYFB Wins AFBF Communications Awards

New York Farm Bureau's communications team won two American Farm Bureau Communications Award at May's AFBF National Communications Conference in Waco, Texas. The awards included Best Audio News Story, Feature Story or Commentary/Editorial for the NYFB News Bytes Podcast featuring a conversation with former NYFB President Dick McGuire. The other award is Best Video News Story featuring the use of treated seeds.



PHILIP GERLACH/AFBF COMMUNICATIONS

Brooks Brown, Steve Ammerman and Seth Moser-Katz in Waco.



BY LAURA BACKAUS/NYFB STAFF

## FARM BILL UPDATE

# Congress Takes Steps to Pass Bill as Sept. 30 Extension Looms

As Congress moves closer to one of the first expiration dates, Sept. 30, 2024, on the year-long extension of the Farm Bill, Congress has begun taking steps towards passing a Farm Bill.

In the beginning of May, both the House of Representatives and Senate issued their summaries of what their respective Farm Bills would look like.

Then, on May 24, the House Agriculture Committee, chaired by Rep. GT Thompson (R-PA), passed their version of the Farm Bill, known as the Farm, Food and National Security Act of 2024, 33-21, out of the committee. Four Democrats, Rep. Don Davis (D-N.C.), Rep. Sanford Bishop (D-Ga.), Rep. Eric Sorensen (D-Ill.), and Rep. Yadira Caraveo (D-Colo.), voted in support of the legislation, making this a bipartisan bill.

Rep. Thompson indicated the earliest the bill may be brought to the House to be voted on by the full chamber, is September. On June 11th, the Senate Ranking Member John Boozman (R-Ariz.), of the Senate Committee on Agriculture, Nutrition, and Forestry, released the Senate Republican framework for the Farm Bill.

This version was similar in many ways to the House Republican version. As of this writing, the Senate Democrats of the Senate Agriculture, Nutrition, and Forestry Committee chaired by Sen. Stabenow (D-Mich.) have not released bill text of their version of the Farm Bill.

We will continue to inform our members of any Farm Bill updates. We encourage members to continue calling their members of Congress to advocate for a substantive farm bill to be completed as soon as possible.

To read the House version of the Farm Bill, please visit: <https://agriculture.house.gov/farmbill/>

To read the Senate Farm Bill summary, please visit: <https://tinyurl.com/nyfb-senfb>

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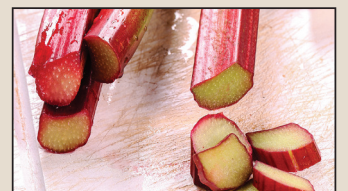
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NYFB STAFF

### NYFB Travels to the Nation's Capital

Leading the charge for New York's agricultural community, NYFB National Affairs Coordinator Ashley Oeser, NYFB Vice President Eric Ooms, right, and NYFB Member Dale Hemminger converged in our nation's capital in June to champion the interests of the state's hard-working farmers.

## \$21M Available to Help New York Dairy Farmers Protect Water Quality and Reduce Carbon Footprint

NYSDAM

Gov. Kathy Hochul recently announced \$21 million is available for on-farm projects through the Concentrated Animal Feeding Operation (CAFO) Enhanced Nutrient and Methane Management Program (CAFO ENMP), that will help farmers protect water quality and mitigate the impacts of climate change.

Gov. Hochul also highlighted the State's overarching commitment to the dairy industry, including \$34 million dedicated in the FY25 Enacted Budget for fluid milk storage technologies, the support of several major dairy manufacturing facility projects, and a number of promotional efforts designed to educate consumers about New York dairy products.

The FY25 Enacted Budget also includes additional funding to help boost the dairy industry, including \$34 million in capital funding over two years to expand on-farm milk

storage capacity, improve efficiencies, invest in milk transfer systems, cooling technologies, and other projects to further opportunities for dairy farmers to transport or store their products. This program will help to mitigate transportation issues during periods of intense winter weather and road closures, which will increase dairy supply chain efficiency and avoid raw milk dumping related to emergency events.

A total of \$14 million is available for eligible projects in the first round of the program, and \$7 million is available for the second round. Eligible applicants are County Soil and Water Conservation Districts who will work with CAFO-permitted farmers to apply for this program.

The request for proposals can be found here:  
<https://tinyurl.com/nysdam-rfp>

**COUNTY FAIRS 2024**  
 For a Complete Listing of County Fairs in New York State, scan this QR code.



### GOLDEN OWL AWARD

## Kelly Named Ag Educator of the Year

ITHACA, NY - As the need grows for more ag educators across the nation, the ag teachers who go above and beyond in educating America's youth and future leaders are more important than ever. In New York, 10 exceptional ag teachers were recently named as finalists of the 2023-2024 Golden Owl Award® for their positive impact in the classroom and communities they serve. Of the finalists, Chris Kelly, an agricultural teacher at Greenwich Central School, was named New York's grand prize winner and 2023-2024 Ag Educator of the Year.

Nationwide, in partnership with the New York Farm Bureau and New York FFA recognized Kelly as the Golden Owl Award grand prize winner during the New York FFA State Convention. In addition to the title of New York's Ag Educator of the Year, Mr. Kelly will receive the coveted Golden Owl Award

trophy and Greenwich Central School will receive a \$3,000 donation to further its agricultural education efforts.

Kelly's nominations described him as hardworking, selfless, and caring. One nomination read, "No matter what class you take with him, it will be your favorite class. He always makes a fun learning environment for his students and offers to help them succeed."

Another one states, "Mr. Kelly may be quiet, but his mentorship is powerful. Whether he is taking on a student teacher, or helping behind the scenes at CDE competitions, he is always willing to guide and lend a helping hand. He is a true believer in the future of agriculture and offers wisdom to those around him that inspires them to be the next generation of agricultural leaders."

Nationwide/NYS FFA



NYS FFA

Chris Kelly received the Golden Owl award during the New York FFA Convention.

## CONVENTION

From Page 1

before.

Our team has been planning for many months already to ensure that this year's convention is inspiring, educational and enjoyable for all. This year we'll dive into nine insightful workshops designed to future-proof your farming strategies. Everyone will be inspired by trailblazing farmers, an enlightening keynote and the ability

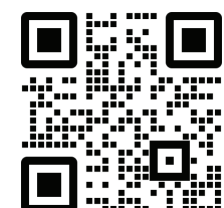
to set the course of grassroots public policy for 2025. Plus, you won't want to miss the networking opportunities, an awards banquet, and a host of fun-filled evening activities.

Currently, sponsor and exhibitor opportunities are available by going to the event page (<https://www.eventleaf.com/e/StaCon24>). We will be offering special early bird pricing for members, delegates and non-members starting on Aug.1.

Keep an eye on your mailbox as well for a summer mailer that will include more information on registering and pricing.

### FOR MORE INFORMATION

Please contact NYFB Events Manager Laurie Beach with any questions about this year's state annual convention: [lbeach@nyfb.org](mailto:lbeach@nyfb.org) or 518-431-5614.



Scan this QR code for information on sponsoring and exhibitor opportunities.



## Grassroots

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## THE PRESIDENT'S MESSAGE

# New York Farmers Must Remain Vigilant to Prevent Spread of HPAI

A threat to one farm can be a threat to all farms. Perhaps nothing reveals this more than the recent spread of Highly Pathogenic Avian Influenza or H5N1.

The bird flu virus has migrated to dairy cows with confirmed cases in at least 11 states. Thankfully, as I write this column, New York is not one of them, but we cannot stand by and do nothing.

New York Farm Bureau continues to ring the alarm with state and federal officials and our members to remain vigilant in the face of the unknown when it comes to this virus that could adapt and become even more serious. We have also kept our farmers in the loop with constant communication about changing guidance, regulations and assistance.

We are doing this because HPAI is more than just an issue for any individual farm. The impacts to a dairy often can mean sick cows that recover, but in the meantime, there is a financial hit due to loss of milk production. The risk of it spreading



David Fisher  
NYFB President

*It is vital we have guidance on disposing of milk from infected cows as well as a strong indemnification policy to assist dairy farms.*

remains high. And there is special concern that if it could move to a neighboring dairy or a poultry farm where the impacts would be far more devastating, an entire loss of the farm's bird population.

Moreover, we must also keep the

health and safety of our employees at the forefront. This includes making sure they know the symptoms to look for in lactating dairy cows, and that they report anything unusual. We also need to have personal protective equipment on standby because a few farmworkers nationally have been diagnosed with H5N1. We must keep our people safe.

New York Farm Bureau is working closely with our partners at Ag and Markets, PRO-DAIRY, veterinarians, and the dairy community at large, including NEDPA and our co-ops to stay on top of the issue.

We brought everyone together to work on clear messaging so that dairy farmers, large animal vets, and dairy professionals who visit the farm understand the importance of following safety protocols and being aware of the latest guidance from health and food safety officials.

New York Farm Bureau met with USDA and wrote a coalition letter to USDA Secretary Vilsack outlin-

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## THE ZIPLINE

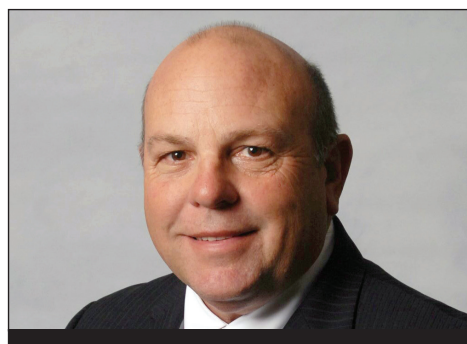
# “Step Up, Drive Forward” to the 2025 AFBF Convention

Farmers and ranchers are always looking to the future, whether that's finding ways we can be more innovative and efficient or building up our local communities. Often, it's both—and more!

The 2025 American Farm Bureau Convention will showcase that spirit across agriculture and the Farm Bureau family as we step up and drive forward together.

I hope you already have your calendar marked to join us in San Antonio, Jan. 24-29. I'd like to give you a few reasons to get excited, and to encourage everyone to join us. You will not want to miss out on this premier event!

Our American Farm Bureau team is already gearing up for our time together at our biggest Farm Bureau family reunion of the year. It might only be June, but our team is all in to ensure the 2025 AFBF Convention is enjoyable, educational and inspiring for all. You can be on the lookout for a full lineup of engaging workshops covering topics like leadership training, member development, consumer trends, and policy insights.



Zippy Duvall  
AFBF President

While we don't have a crystal ball for all you and your farm may face in 2025, we will have the best tools and resources to ensure you are ready to drive forward in the new year.

The 2025 American Farm Bureau Convention will showcase that spirit across agriculture and the Farm Bureau family as we step up and drive forward together.

You can also expect all your favorite Farm Bureau events and friendly competitions. Young farmers and ranchers from across the country will showcase how they're stepping up as leaders

through our Discussion Meet, Excellence in Ag, and Ag Achievement award competitions.

The latest agricultural innovations will take the spotlight at our Trade Show with exhibits from across the country, and at center stage will be our Ag Innovation Challenge. Farm Bureau is proud to continue to partner with Farm Credit and our generous sponsors to spur on new, innovative businesses as they help drive agriculture and rural America forward.

And don't worry, I haven't forgotten a Farm Bureau fan favorite ... Get those tails wagging because we will announce the next Farm Bureau Farm Dog of the Year, and you all will have a chance to vote for the People's Choice Pup. There's still time to nominate your favorite farm dog, by the way. The contest closes on July 12, and we can't wait to see the top dogs from across farm country.

Finally, I am especially looking for-

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## GUEST OPINIONS

# Ag Fairs Showcase Variety Throughout NY State

New York State agricultural fairs give exhibitors opportunities to showcase home and garden, quilting, motor sports, and showing animals in their county.

All counties come together for competitions along with strength we gain from each other. Every county is different from one another, whether it is from a strong motorsports track to a very competitive animal husbandry field.

There are many experiences that can be gained from a fair. Exhibitors, volunteers, and fairgoers all have different experiences but all gain knowledge. Fairs present an arena for agriculture education that all can learn something from.

The economic impact of a fair in your neighborhood is great. It can be felt through creation of jobs, even though it may only be for a few days. Grocery stores, gas stations and local marketplaces all benefit.

Also, New York State has supported the



**Julia Reynolds**  
President,  
New York State  
Association of  
Agricultural Fairs

local fairs in promoting them locally and throughout the state with a promotion grant.

The New York State Association of Agricultural Fairs continues to lobby legislators for future funding either for premium dollars, promotional, and infrastructure grants. This also allows us to educate the legislators about fairs and the challenges they face.



ADOBE STOCK

## Environmental Sustainability on the Farm: Myths vs. Facts

The story of the newly married couple and their dream of continuing the family farming legacy is a tale of determination and resilience in the face of challenges.

With a deep-rooted belief in living off the land and improving it for future generations, they encountered obstacles such as limited land availability and the need to manage it for multiple family members. That couple is us. This is our story.

Soil is the foundation of productive, sustainable agriculture. Over 20 years ago, we implemented no-till practices to help improve the soil and reduce our fuel costs. We were cautioned against running cattle or other ruminant animals on the no-till fields to avoid compaction and the impact of their hooves.

Our family farm was founded on cattle, specifically Simmental cattle, so they have been a major part of our fifth generation ranch.

Even though my husband and I don't own cattle, his brothers and father do, and we all operate off the same land.

Cattle would be incorporated. With one of the brothers specializing in Ag Business Management and focusing on soil health, the brothers were determined to work together to increase soil health for generations. Implementing climate-resilient agricultural practices such as cover crops and rotational grazing gave us tremendous capacity to decrease emissions and sequester carbon dioxide in the soil. Integrating livestock with cover crops has been a major part of our long-term soil health success.

When it comes to agriculture's impact on our environment, there are often myths and misconceptions that can cloud the conversation.



SPECIAL/HEATHER LANG

**Heather Lang on her farm in North Dakota.**

When it comes to agriculture's impact on our environment, there are often myths and misconceptions that can cloud the conversation.

It can be frustrating when prominent figures highlight agriculture as a significant contributor to climate change. However, it's essential to approach this issue with an open mind and consider the facts.

**MYTH:** Agriculture is the leading cause of climate change.

**FACT:** Agriculture's contribution to climate change is minimal. Agricultural greenhouse gases come in at less than

10%, very modest compared to electricity, which is responsible for 25%, transportation at 28% and industrial sectors at 23%.

Agriculture can be a major part of the climate solution and, in the process, improve rural communities, the health of our soil and water, and the lives of those who work on farms and ranches.

**MYTH:** Soil has no role in climate change.

**FACT:** Soil has everything to do with the climate! At our farm, we not only monitor and manage the soil health closely, but we help increase the net

*Agriculture can be a major part of the climate solution and, in the process, improve rural communities, the health of our soil and water, and the lives of those who work on farms and ranches.*

carbon storage which increases the amount of photosynthesis. We plant hundreds of trees each year, use cover crops and practice no-till conservation tillage practices. Studies have shown that fields managed using no-till for multiple years generally have a higher water-holding capacity, reduce soil erosion, increase soil biological activity and increase soil organic matter.

Agriculture is unique among sectors in its ability not just to decrease its climate impact, but also to sequester carbon to help the climate footprint of other sectors as well.

*Heather Lang is a family farmer in North Dakota with local, state and national Farm Bureau leadership experience. She currently serves as president of her county Farm Bureau (Burleigh). Follow her on Instagram (ndpiggytales) to learn more about her journey. This column was originally published on North Dakota Farm Bureau's "On Your Table" blog.*



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## USDA Designates Eleven NY Counties Primary Natural Disaster Areas Due to Frost/Freeze

### USDA-Farm Service Agency

This Secretarial natural disaster designation allows the United States Department of Agriculture (USDA) Farm Service Agency (FSA) to extend much-needed emergency credit to producers recovering from natural disasters through emergency loans. Emergency loans can be used to meet various recovery needs including the replacement of essential items such as equipment or livestock, reorganization of a farming operation, or to refinance certain debts. FSA will review the loans based on the extent of losses, security available, and repayment ability.

**Impacted Area:** New York  
**Triggering Disaster:** Frost/Freeze from April 22-24, 2024

**Application Deadline:** Feb. 23, 2025

**Primary Counties Eligible:** Cayuga, Chautauqua, Chemung, Erie, Ontario, Orleans, Oswego, Saratoga, Schuyler, Tioga, Wayne

**Contiguous Counties Also Eligible:** Albany, Broome, Cattaraugus, Cortland, Fulton, Genesee, Hamilton, Jefferson, Lewis, Livingston, Madison, Monroe, Montgomery, Niagara, Oneida, Onondaga, Rensselaer, Schenectady, Seneca, Steuben, Tompkins, Warren, Washington, Wyoming, Yates

### More Resources:

On farmers.gov, the Disaster Assistance Discovery Tool, Disaster Assistance-at-a-Glance fact sheet, and Loan Assistance Tool can help you determine program or loan options. To file a Notice of Loss or to ask questions about available programs, contact your local USDA Service Center.

## FISHER

From Page 4

ing several priorities, including increased resources for dairy farms, reinforcing the need to share information, and a clearer outline for blind-testing of dairy herds.

It is vital we have guidance on disposing of milk from infected cows as well as a strong indemnification policy to assist dairy farms.

As a dairy farmer, I am taking this

very seriously, and I encourage all farms with livestock to do the same. In the end, there are greater concerns at play.

We are talking about our social license to produce food and the role we play in the greater food system. If there is a loss in consumer confidence in what we produce, all farms can suffer. Ultimately, this isn't just about the health of our employees, cows and chickens but the health of our farms collectively.

## ZIPPY

From Page 4

ward to recognizing and celebrating our county presidents from across Farm Bureau. As you have likely heard me say throughout this year already, I have declared this the Year of the County President. Our county presidents are the unsung heroes of Farm Bureau, but that needs to change. This is a leading role in our organization, as these dedi-

cated men and women drive solutions and change at the local level, leading to broader impacts on the state and national level. If you're a county president, I hope you will make every effort to join us, so that we can celebrate how you are stepping up in your community and driving agriculture forward.

Stay tuned for more exciting announcements leading up to the 2025 American Farm Bureau Convention. In the meantime, mark your calendars for Jan. 24-29, 2025. I hope to see you in San Antonio!

## AFBF Challenges EPA Emissions Rule Overreach

The American Farm Bureau Federation, National Corn Growers Association, and the Owner-Operator Independent Drivers Association joined The American Petroleum Institute today in filing a lawsuit in the D.C. Circuit Court of Appeals challenging the U.S. Environmental Protection Agency's heavy-duty vehicle emissions standards for model years 2027-2032.

The groups said EPA exceeded its congressional authority with a regulation that relies too heavily on electri-

fication and does not fully appreciate the role low carbon fuels like ethanol play in the transportation sector.

"Unfortunately, heavy-duty vehicles that are powered by batteries have short ranges and require hours to charge. Impractical regulations will extend the amount of time on the road, putting the health and safety of drivers and livestock at risk if they need to stop for long periods of time to charge," said AFBF President Zippy Duvall.

AFBF

# Revitalizing Hunts Point Produce Market: A Vision for the Future

*One of Phillip Grant's Priorities is Strengthening the Relationship with the Farming Community*

By Steve Ammerman  
sammerman@nyfb.org

**H**unts Point Produce Market, a main distribution point for New York City's food supply chain, is poised for a transformation to enhance its efficiency and strengthen its ties with the agricultural community.

Phillip Grant, CEO of Hunts Point, recently shared his vision for the market's future with New York Farm Bureau's News Bytes Podcast. He shed light on the vital role it plays in feeding millions of people and the ambitious plans to modernize its infrastructure.

Having moved to the Bronx in 1967, Hunts Point Produce Market is a bustling hub that handles an astounding 60% of the produce that enters New York City and its surrounding areas.

"If you're having a local apple, about six times out of ten, it's coming out of the market," said Grant.

## Representing 55 Countries, 49 States

This massive operation supports a network of 27 merchants who source from 55 countries and 49 states. This includes many New York State farmers who deliver product to the market.

The market's daily operations are a feat of logistics and coordination, starting at 10 p.m. and running until 3 p.m. the next day, with upwards of 10,000 truck visits in a 24-hour cycle.

"It is a beautiful dance that happens every single day," Grant said.

Grant's journey with Hunts Point began nearly a decade ago when he was part of the New York City Economic Development Corporation, overseeing the market as part of his portfolio. His tenure as CEO has been marked by a drive to enhance operations, foster community engagement, and spearhead a significant redevelopment project.

One of Grant's top priorities is strengthening the market's relationship with the farming community.

"It's where farmers go to market," Grant noted, underscoring the market's foundational role in connecting farmers with consumers. He emphasized that the relationship between farmers and the market is organic and mutually beneficial, with aligned



SPECIAL/HUNTS POINT FACEBOOK

**Hunts Point is the largest market of its kind in the world and is the major distribution hub for the New York City metro area. Customers of the market consist of all of the large chain store supermarkets, most of the tri-state areas top restaurants, hotels, and country clubs, as well as large and mom and pop butcher shops up and down the East Coast.**



*"This is a relationship business  
... and it's a business that  
thrives on the handshake."*

**Phillip Grant,  
Hunts Point CEO**

goals of providing fresh, high-quality produce to millions.

To facilitate this connection, Grant highlighted the importance of personal relationships and direct communication with farmers.

"This is a relationship business," he explained, "and it's a business that thrives on the handshake."

His efforts to engage with farmers across the state, listening to their needs and concerns, have been pivotal in fostering trust and collaboration. This outreach has included extensive networking with local farmers and New York Farm Bureau.

## Taste of New York

In the past two years, he has attended NYFB's Taste of NY Reception in Albany and State Annual Convention, meeting with NYFB members and leaders.

"The reception is one of the best things to do, actually. And it's also the kickoff of our season. We get to see new products. I think one of my favorites

was the cross between the Fuji apple and the Honeycrisp," said Grant.

"I get to meet other stakeholders and the shared experiences that we're continuing to cultivate with the Farm Bureau is just an excellent, outstanding, relationship. And it's a necessary one for our sustainability."

## \$600 Million Renovation

The upcoming redevelopment of Hunts Point is a cornerstone of Grant's vision. The project, backed by \$400 million in grant funding from city, state, and federal sources, will total \$600 million and aims to modernize the market's infrastructure significantly.

"We are very excited about this redevelopment," Grant said, outlining plans for two new buildings and repurposing existing structures to increase efficiency and capacity. This redevelopment is expected to increase the market's pipeline by 30%, allowing it to handle more locally grown products and create new job opportunities.

This ambitious project, set to take five to seven years to complete, promises to not only improve logistics but also enhance the market's ability to serve both local and national agricultural communities.

"We could actually bring the product in quicker, faster and get it out," Grant explained.

## Building Relationships

For farmers looking to sell their produce through Hunts Point, Grant offered straightforward advice: build strong relationships with the market's merchants. Each merchant manages their logistics and establishes direct relationships with farmers, ensuring a fair market price for their produce.

"If you get your product here, we'll get you a fair price," Grant assured.

Grant's vision extends beyond logistics and infrastructure; it's about creating a sustainable future where the market and the agricultural community thrive together.

"Our goal is to open up that pipeline," he said, expressing optimism for the future of Hunts Point and its crucial role in New York's food supply chain. "A new market helps the locally grown market, the local farmers," he stated.

*To hear more of the conversation with Grant, download or listen to New York Farm Bureau's News Bytes Podcast at <https://nyfb.org/podcasts>.*



## Promotion & Education

By Renée St. Jacques  
rstjacques@nyfb.org

# NYFB Announces 2024 Youth Scholarship Winners

*Students Competed in District Competition, Followed by State*

Two New York high school seniors have received the distinct honor of being named statewide recipients of the 2024 New York Farm Bureau Agricultural Youth Scholarship. The students must have a family Farm Bureau membership or a student Farm Bureau membership in order to qualify. A panel of judges selected the winners based on their essay submissions, as well as their applications, which includes their community and agricultural engagement. District winners then compete for the two state scholarships.

The first-place state winner is **Lilly Mills** from Canastota, NY. She received a \$3,000 scholarship from New York Farm Bureau along with \$250 for being the District 5 winner. She is a member of the Madison County Farm Bureau and is a senior at Laurel Springs Academy.

She plans to attend Cornell University to major in animal science with a goal of becoming an animal nutritionist. She has experience caring for Holstein calves at her maternal grandparents' dairy farm and also raising Suffolk sheep on her paternal grandparents' livestock farm.

She has also been an intern at Northeast Agri-Solutions Force where she has learned how to effectively communicate with dairy and beef producers about products that enhance animal health. She is an active member of the New York State Junior Holstein Association, Madison County Junior Holstein Association, United Junior Suffolk Sheep Association, and her local 4-H club.

As the 2024 Madison County Dairy Advocate, she has organized many activities that share with the public the positive impact of dairy farming on the environment, animal welfare and the importance of dairy products for human health. She is active in school activities such as the National Honor Society. She is also a very accomplished figure skater and the junior coach for the Cortland Figure Skating Club.

The second-place state winner is

**Cameron Stanton** from Orient, NY. She received a \$2,000 scholarship from New York Farm Bureau along with \$250 for being the District 11 winner. She is a member of Long Island Farm Bureau and a senior at Greenport High School. Cameron plans to attend Tufts University to major in applied environmental studies and food systems with a goal of using this knowledge to not only secure the future of her family's farm, but also protect the world's food sources for the future.

Her family's farm, Latham Farms, was established in 1809 and currently produces fruits and vegetables. Cameron works at the farm stand where she enjoys interacting with customers and sharing her knowledge on the products that they sell. Also, she is very involved in the growing and harvesting of the farm's flowers, including arranging the bouquets for sale.

Cameron is active at her local food pantry, and she also started an after-school club called the Green Team which promotes reducing the use of single-use plastics at school and encouraging the use of reusable containers. She has many accomplishments on the Varsity Track and Field team, was captain of the Varsity Soccer team, president of the Acapella Club, and editor of her high school newspaper.

Each district winner receives a \$250 scholarship. The 2024 district winners are:

**District 1: Kelly Niefergold** is from Lawtons, NY and a member of Cattaraugus County Farm Bureau. She plans to attend SUNY Morrisville and pursue a Bachelor of Technology degree in dairy management with the goal of bringing that knowledge back to her family's dairy farm.

**District 2: Harley Wolfanger** is from Silver Springs, NY and a member of Wyoming County Farm Bureau. She plans to attend Cornell University and major in agricultural science with the goal of becoming a veterinarian.

**District 3: Blanche Wolf** is from Lyons, NY and a member of Wayne County Farm Bureau. She plans to attend SUNY Morrisville or SUNY Cobleskill to study agricultural business and finance, with the goal of having a career related to agriculture.

**District 4: Lauren Ross** is from Woodhull, NY and a member of Steuben County Farm Bureau. She plans to attend Delaware Valley University and major in dairy science with the goal of having a career in the dairy industry.

**District 6: Kirsten Widrick** is from Chaumont, NY and a member of Jefferson County Farm Bureau. She plans to attend Cornell University or SUNY Cobleskill to study dairy communications with the goal of having a career in dairy industry relations.

**District 7: Keller LaClair** is from Ellenburg Center, NY and a member of Clinton County Farm Bureau. He plans to attend SUNY Cobleskill to study plant science, then Cornell University for a Master's in Agronomy with the goal of starting a farm.

**District 8: Caroline Kelly** is from Greenwich, NY and a member of Washington County Farm Bureau. She plans to attend the University of Rochester to study cell and developmental biology with the goal of becoming a large animal veterinarian and starting her own veterinary clinic.

**District 9: Kealy Schilde** is from Cobleskill, NY and a member of Schoharie County Farm Bureau. She plans to attend Cornell University and study food science with the goal of having a career in the food industry.

**District 10: Alyssa Hoag** is from Hopewell Junction, NY and a member of Dutchess County Farm Bureau. She plans to attend the University of Massachusetts Amherst to study sustainable food and farming with the goal of having a career related to agriculture.



Lilly Mills



Cameron Stanton



Kelly Niefergold



Tyler Sheils



Blanche Wolf



Lauren Ross



Kirsten Widrick



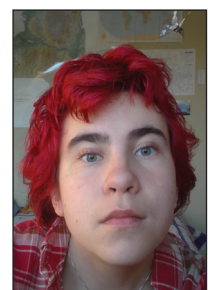
Keller LaClair



Caroline Kelly



Kealy Schilde



Alyssa Hoag



# Young Farmers & Ranchers

By Renee Ciardi  
rciardi@nyfb.org



SPECIAL/NYFB Y&R COMMITTEE

YF&R committee members at Fresh Greens Long Island, a hydroponic operation growing leafy greens in a container.

## YF&R Committee Members Enjoy Tour of Long Island

This spring the NY Young Farmer and Ranchers Committee traveled to Long Island. After discussion at a committee meeting in February, the committee recognized that the majority of them have never been on the island and were interested in seeing Long Island's primary ag production and hearing about the policy issues they face on the island.

On the evening that they arrived, Committee member Rose Andrews hosted dinner and a tour of her family's greenhouse operation, a fifth-generation farm, The Andrews have 27 greenhouses in which they grow annuals, perennials and vegetable plants each spring. Beyond the greenhouses they additionally farm about 65 acres where they grow summer and fall produce to fill their roadside farm stand and supply their CSA program.

Long Island young farmers joined the committee for dinner and an evening of networking. The committee met the following day at the Long Island Farm Bureau office where Rob Carpenter provided the group with a primer on all things Long Island Agriculture.

He talked about issues faced in this unique microcosm of the industry and discussed things including land preservation, farm succession, and the changing climate of business models they are seeing. He also spoke about the history of Long Island agriculture, Farm Bureau's role in sustaining it. The YF&R committee then attended a series of educational tours.

First stop was Van de Wetering Greenhouses. Van de Wetering Greenhouses Inc. is a family owned wholesale greenhouse company consisting of 34 acres of growing area located on Eastern Long Island. They are a producer of live plants, specializing in annual plug production. Their delivery area encompasses the Northeastern seaboard, where 90 percent of plant material is shipped in their temperature controlled trucks.

Second stop, Ty Llwyd Dairy Farm hosted by Chris Wines. Ty "Llwyd" means "brown house" in Welsh. David and Liz Wines operate this family farm in Northville, NY, on the north

CONTINUED ON PAGE 22

# LEADING THROUGH SERVICE



## NYFB YOUNG FARMERS & RANCHERS COMPETITIVE EVENTS 2025

The New York Farm Bureau Young Farmers and Ranchers program offers competitive events to members 18-35 years old\* to earn recognition for their achievements in business excellence and leadership success.

### EVENTS INCLUDE:

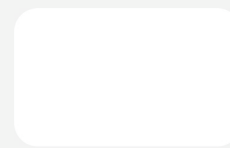
- Achievement Award
- Excellence in Agriculture Award
- Discussion Meet

Applications are due Sept. 15, 2024

Applications and information on this year's prizes are available by scanning this QR Code:



Contact: YF&R Coordinator Renee Ciardi at 800-342-4143, yfr@nyfb.org for more information. or contact your local county manager



YOUNG FARMERS & RANCHERS

\* The applicant(s) shall have reached his/her 18th birthday at the time he/she qualifies for the national competition and shall not have reached his/her 36th birthday by the completion of the competition. Competitors qualify at the time the national application is submitted and the completion of the competition is the day awards are given out.

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<sup>1</sup> SNL Financial, 2020 (National) Market Share Report 13296956

## LONG ISLAND

From Page 9

fork of Long Island. They sell fresh brown eggs, seasonal vegetables, hay, raw milk, and potatoes. The farm has been in the family since 1870 when David's great, great, great uncle built the house.

Then we visited Delea Sod Farm, for more than 90 years, DeLea Sod Farms has offered premium sod throughout the Long Island community and beyond. DeLea Sod is used for homes, parks, and major sports fields like Yankee Stadium!

The committee stopped for lunch and toured the Suffolk County Cornell Cooperative Extensions Aquaculture program. The program is to ensure that shellfish populations remain healthy and sustainable so that commercial harvesting can continue and remain profitable and recreational harvesting also continue, preserving this unique and historical way of life that Long Island is known for

The committee then made their way to, Half Hollow Nursery. Half Hollow Nursery, Inc. is a premier grower and distributor of quality nursery stock. They feature a broad selection of Long Island grown evergreens, deciduous trees, perennials, and seasonal color.

We will visit their production site, located on 625 acres on Long Islands' North Fork.

Last stop was, Fresh Greens LI in Calverton. A 100% hydroponic operation growing leafy greens in a container farm. Hydroponics is an alternative farming method that grows plants without the use of soil. Instead, plants' roots are submerged in nutrient-rich water that provides the plants with all the nourishment they need.

The day ended at Riverhead Ciderhouse, hosted by Long Island Farm Bureau President Juan Micieli-Martinez. The Riverhead Ciderhouse is a new and completely unique visitor destination unlike any other on eastern Long Island that offers a wide variety of naturally harvested apple ciders, local beer and wine, and other apple products. Through diligent planning over the last three years, the cider house has been researching and developing ciders from top apple brands from New York State, delivering crisp, exceptional flavors to the palate.

Following the tour the committee was joined by Long Island Farm Bureau Board members and Long Island young farmers for a Local Leaders Panel. The panel consisted of local farmers who have or are still serving in elected leadership positions.

All in all the committee had an amazing trip and are already planning their return.

## NYS Launches Application for 2024 Youth Ag Leadership Conference

NYS/DAM

Applications are now open for New York's first-ever collaborative youth agriculture leadership conference to support further collaboration among youth agriculture organizations and identify opportunities for youth engagement that reflects the industry's future workforce needs.

Included in her 2024 State of the State, Gov. Hochul will convene this conference in November 2024 in partnership with the Cornell University College of Agriculture and Life Sciences New York Agriculture Education and Outreach Program to provide New York students with agriculture educational, leadership and training opportunities.

"As a former 4-H kid, I know firsthand how important agricultural education is to developing a generation of leaders that understand where our food comes from, value the work of our farmers, and are committed to supporting our agricultural communities," Gov. Hochul said.

The state's first-ever youth agriculture leadership conference provides young leaders the opportunity to connect with state leaders and better understand how policy shapes the

interconnected food, agriculture and natural resource industries.

Students will explore the many challenges and possibilities within these industries with New York's top leaders, connect with other students and professionals regarding their own interests and aspirations, and discover the vast array of career possibilities that await them in the future.

This is an invitation-only conference and participation will be determined via the application process. Students in grades 11 or 12 that are active members of an FFA chapter or county 4-H program, or a Minorities in Agriculture, Natural Resources, and Related Sciences (MANRRS) junior or collegiate chapter, can apply here. **The deadline to apply is July 15.**

Applications submitted after the deadline will be accepted on a rolling basis and reviewed chronologically if there are remaining conference spots available.



Click QR to apply to Youth Ag Leadership Conference

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STOCKBRIDGE VALLEY FFA

Charles Carney from Stockbridge Valley FFA was awarded a jacket.



NYS FFA

More than 2,000 members and guests were present at 99th NYS FFA Convention in Buffalo where members were recognized, award winners were recognized and competition results announced. The highlight of the convention was gifting of 99 new personalized jackets to FFA members who applied for the special award.

## FFA Blue Jackets Awarded Around the State

The iconic Blue Jacket is a beacon of community and pride. As a part of the FFA official dress, it is important that recipients gain the full experience and benefit of being an FFA member.



JEFFERSON COUNTY FARM BUREAU

Katie Lyman from Carthage FFA received a jacket from Jay Matteson, a board director at Jefferson County Farm Bureau.



MADISON COUNTY FARM BUREAU

John Wagner, Director of County Farm Bureau Relations and Development for New York Farm Bureau and the Vice-Chairman of the NYFFA Foundation Board of Directors recently had the honor of presenting to Darrell Griff (of Hamilton, NY) a New York FFA Officers Jacket commemorating Darrell's 50-year anniversary as a NY State FFA Officer. The jacket presented was to replace Darrell's original officers' jacket from the year 1973 - 74, which was lost in a house fire a number of years ago. Griff is a former NYFB Board of Directors member as well as long time supporter of the NY FFA.



MADISON COUNTY FFA

Alijah Hawver was awarded a jacket from Madison County Farm Bureau.



INDIAN RIVER FFA

Jay Matteson presented the Blue and Gold Jacket to Lillian Beach of Indian River FFA. Gage Kampnich, left, Indian River FFA president joined the ceremony.



LEWIS COUNTY FARM BUREAU

Lewis County Farm Bureau Vice President Ryan Nortz presents an FFA Blue Jacket to Lowville FFA member Madison Clark as part of the Lewis County Farm Bureau FFA Blue Jacket Award program.



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\*\*Percentage is based on dividends paid 2018 through 2022. Dividends are not guaranteed. Continued membership in NYFB is required to participate in Safety Group 486. Eligibility for insurance is subject to the New York State Insurance Fund underwriting requirements. NYFB and its subsidiaries have no authority to bind coverage for any member.



## Workers' Comp Corner

By Michele Bates  
[mbates@nyfb.org](mailto:mbates@nyfb.org)

# Farm Classification Codes Can Vary Widely

The type of farm you have makes a difference. Not only in how you market your products, what supplies you purchase or your daily chores but also for your required insurance policies. The rate you pay on your workers' compensation premium for your covered employees is based on the type of farm you have.

Each type of farming has its own inherent risks to the job, and some are more hazardous than others. Working with dairy cows is riskier than working with vegetables while working with horses is riskier than working with dairy cows. Anyway, you get the idea.

To calculate what the annual rate will be for a business type, the New York Compensation Insurance Ratings Board (NYCIRB) considers the claims information for the past five years (number, type and amount paid) compared to the premium collected and then adds in a projection of expected losses.

This figure is the loss cost or base rate set by NYS. Each insurance carrier then applies for a percentage to add to that loss cost. This loss cost ratio is what the insurance company thinks they need to cover their expenses.

The NYS Department of Financial Services reviews and denies or approves all requests for changes but in the end, these two figures make up the rate an employer pays for the

workers' compensation coverage.

Why is your rate important? If your business type doesn't 'fit' then NYCIRB picks what they think will work.

Two examples of this are agritourism and oyster farming. Farms that engage in agritourism are currently being classified as amusement parks. I don't know about you, but I think a roller coaster is more dangerous than a hayride or corn maze!

Most of the job requirements for these activities are not any more hazardous than working in the fields or with the animals yet the class code for amusement parks is significantly higher than the farm codes.

Oyster farms are included with the same class code for commercial fishing canneries or vessels on deep water. This does not necessarily reflect the day-to-day operations of our farms.

NYFB Safety Group 486, Public Policy, and NYCIRB are working with affected policyholders to see if there are class codes that better represent the business. We had some wonderful farm representatives willing to speak with NYCIRB and provide business operation descriptions for agritourism and will be canvassing our oyster and kelp farms next.

If you have questions regarding your classification, don't hesitate to call our office at 1-800-342-4143 option "4" or email [wcinfo@nyfb.org](mailto:wcinfo@nyfb.org).



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PHOTOS BY SETH MOSER-KATZ/NYFB STAFF

Chris Shaver and Tyler Shaver measure and sort trout in preparation for transferring them to a larger pond.

# Beaverkill Trout Hatchery Celebrates 60 Years of Family Tradition

By Seth Moser-Katz  
smoser-katz@nyfb.org

LIVINGSTON MANOR, NY - Nestled in the woods of Ulster County, the Beaverkill Trout Hatchery has been providing fresh, locally-raised trout to fishing clubs and restaurants for nearly 60 years. Now in its fifth generation of family ownership, the hatchery is celebrating its legacy while looking ahead to the future.

“Beaverkill Trout Hatchery was spawned in about 1963 by Fred Shaver, my great grandfather, who was an avid sportsman,” explains Sherry Shaver, the current owner.

“In 1965 they formed a partnership with the three of them, Fred, Edwin and Gary, called the Beaverkill Trout Hatchery. And they started building ponds down here on the Shaver Farm.”

Today, the hatchery raises brook, brown, rainbow, golden rainbow and tiger trout in its earthen ponds. About 75% of the business is providing live trout for stocking private fishing clubs and streams. The remaining 25% goes to restaurants, as the farm-to-table trend has boosted demand for fresh, locally-sourced fish.

“Farm-to-table is important because it brings the consumer closer to the farmer,” Shaver says. “The consumer actually can come to the farm, see where the product is grown and how it is grown. I believe that the earthen ponds grow a healthier, stronger, better tasting trout than out of concrete.”

The process of raising trout, from egg to mature fish, is a complex and labor-intensive one. “We take our eggs, sort the females that are ripe and sort the males,” Shaver describes.

“Once we get the bucket full of eggs, they’re rinsed with water. Then they’re left to harden for an hour, and then they’re spread out in our hatch house in the floating egg baskets.”

After hatching, the young fish are moved through a series of concrete raceways and dirt ponds as they grow and mature. “It’s just a matter of feeding and grading out the big away from the small,” says Shaver. “That’s always important because you’ll get fish in a pond - they’ll be 14 or 15 inches alongside a nine inch fish. So it’s grading, separating big from small and moving and selling off the big fish and just replacing it as the cycle evolves.”

Running the hatchery is truly a family affair, with multiple generations pitching in. “It’s great having the family here because we always got somebody to cover for somebody,” notes Shaver. But operating the business is not without challenges. Severe weather, equipment malfunctions, and long



Sherry Shaver is the owner of Beaverkill Trout Hatchery.

hours are all part of the job.

“You got to be on the ball around here,” Shaver emphasizes. “If we have a heck of a storm, you know, one of us is always around here to make sure that the screens are clean, that the intakes for the water are clean, there’s nothing going to plug up.”

Despite the challenges, Shaver finds the work deeply rewarding. “Being outside, I really am not a good secretary, desk jockey, whatever. It’s punishment to me to make me stay in the house,” she laughs. “This morning on my way, I saw rabbits, squirrels, deer, eagles and turkeys before I even got to work. But something that people don’t really understand about farming is the amount of work that goes into getting an order of fish ready.”

“You gotta want to work a lot of hours, got to have to work hard, and sooner or later you’ll get some good rewards,” Shaver advises aspiring fish farmers. “Don’t give in and don’t give up.”

The Shavers’ hard work and persistence have paid off, as the hatchery has grown significantly over the past 15 years. In addition to trout sales, they now operate a “fish for a fee” pond and sell smoked trout at a roadside stand on weekends.

As the Beaverkill Trout Hatchery approaches its 60th anniversary in 2025, Sherry Shaver remains optimistic about the future. “I think that, the feeling of being outside is just so wonderful,” she reflects. “We’re looking forward to a really good year.”

The hatchery is located at 8 Alder Creek Road, Livingston Manor, NY. To learn more, call 845-439-4947 or visit [beaverkilltrouthatchery.com](http://beaverkilltrouthatchery.com).

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Main Attractions	
<b>Tuesday, July 23</b> Fair Officially Opens at 5 p.m. Grandstands open at 5 p.m. • (Free Grandstands All-day) Little, Jr. & Miss. B.C. Fair..... 10 a.m., 12 & 2 p.m. Pay-One-Price Carnival Rides (\$25)..... 5-10 p.m. Broome County Fair Kickoff Parade..... 6 p.m. Antique Tractor Pulls ..... After the Parade	
<b>Wednesday, July 24</b> Grandstand Admission: General: \$7 Child (5-12): \$3 Grandstands open at 5 p.m. • <b>Demo Derby</b> Free Gate..... until 12 p.m. Pay-One-Price Rides (\$25)..... 2-9 p.m. Demo Derby ..... 7 p.m.	
<b>Thursday, July 25</b> Grandstands open at 5 p.m. • <b>Out of Field Tractor Pulls</b> Pay-One-Price Rides (\$25)..... 3-9 p.m. Out of Field Tractor Pulls - Free grandstand event ..... 6 p.m.	
<b>Friday, July 26</b> Grandstand Admission: General: \$10 Child (5-12): \$5 Grandstands open at 5 p.m. • <b>Broken B Rodeo</b> Free Gate..... until Noon Pay-One-Price Carnival Rides (\$25)..... 2-9 p.m. Broken B Rodeo (8 Classes) ..... 7 p.m.	
<b>Saturday, July 27</b> Grandstand Admission: General: \$10 Child (5-12): \$5 Grandstands close at 4 p.m. and re-open at 5 p.m. <b>Super Stock &amp; Modified Tractor Pulls</b> Rides Open ..... 12 p.m. Semi-Truck Pull ..... 1:30 p.m. Super Stock & Modified Tractor Pulls ..... 7 p.m.	
<b>Sunday, July 28</b> Grandstand Admission: General: \$7 Child (5-12): \$3 Grandstands open at 12 p.m. • <b>Demo Derby</b> Rides Open ..... 12 p.m. Pay-One-Price Carnival Rides (\$25)..... 12-7 p.m. Demo Derby ..... 2 p.m. Free Gate ..... after 5 p.m. Fair Officially Closes ..... 9 p.m.	
<p>Tickets are online and go on-sale at box office at 5. BUY ONLINE BEFORE JULY 1 TO SAVE MONEY. Tickets can be purchased at <a href="http://BroomeCountyFairNY.com">BroomeCountyFairNY.com</a></p> <p>Admission Tickets: \$8 - General Admission (13 and up)   \$2 - Youth Admission (5-12) Free - Child Admission (5 and under)   \$32 - Season Passes All individuals under 12 years old must be accompanied by an adult. Follow us on Instagram @broomecountyfairny or Like us on Facebook Find our full event schedule: <a href="http://BroomeCountyFairNY.com">BroomeCountyFairNY.com</a> <a href="http://www.BroomeCountyFairNY.com">www.BroomeCountyFairNY.com</a></p>	



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# The Challenge of Unmet Expectations and Accountability Within Teams

by Mark J. Modzeleski, CFS, CLTC, AIF  
Legacy Wealth Advisors of NY  
Gateway Consulting and Coaching, LLC

## Bridging Expectations and Accountability in Farm Leadership

As a consultant and advisor, engaging with numerous farm leaders and influential team members has afforded me a unique perspective on a recurring frustration across agriculture: the challenge of unmet expectations and accountability within teams. This topic, as timeless as it is critical, reflects the complex in-

terplay between communication, management, and performance in the workplace. There have been volumes written on this topic. Here is yet another short outline that can hopefully bring value.

### Expectations vs. Reality

Imagine a typical scenario: a manager (John) tasks a team member—let's call her Jane—with a project. Jane acknowledges, setting to work on this new task along with her daily responsibilities. A few days later, John checks in, only to find the task undone, leading to disap-

pointment and mounting frustrations. This cycle of expectations versus reality is a common pain point that often escalates into a trust and accountability issue within teams. Is John wrong for checking in? Is Jane wrong for not having it done?

### Understanding the Core Issue

At the heart of these situations is often a disconnect not just in communication but in the understanding of priorities and time management. Jane, like many employees, juggles multiple tasks, with

new requests changing her workflow. This isn't just about Jane failing to meet a deadline she may or may not have been aware of; it's about the entire approach to task delegation and priority management within the team.

### Effective Strategies to Improve Accountability

**1. Clear Communication of Priorities:** When assigning tasks, it's important to clarify priorities. A simple yet effective strategy is to discuss not only what needs to be done but also its relative importance compared to ongoing tasks. If the task assigner is unaware of the tasks on the team member plate, a discussion with his or her direct report, or a conversation regarding the tasks already assigned could be a good solution.

**2. Realistic Deadlines:** Allow team members to provide input on deadlines. This not only sets a realistic time frame but also respects their understanding of their own workload and time management needs. With team members involved in the time line, tasks tend to get accomplished, on time, more often.

**3. Regular Check-ins:** Instead of waiting until the expected completion date of the project or task, review progress and think about regular check-ins. These can be brief but are essential to address potential hurdles and adjust time lines as needed. A quick note or connection where the assigner asks if the doer needs anything can be helpful, if done within a reasonable time frame.

**4. Foster a Culture of Transparency:** Encourage an environment where team members can openly discuss challenges they are facing with their tasks without fear of criticism. Transparency leads to better support and solutions. Asking can breed a better culture than telling.

**5. Recognition and Feedback:** Acknowledge accomplishments and provide constructive feedback. Positive recognition boosts morale and increases motivation, while constructive feedback guides future improvements. Positive feedback doesn't take much, and a little often goes a long way!



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### Leadership's Role in Cultivating Accountability

Leadership is about guidance and support, not just oversight. By engaging with your team members about their tasks, offering help, and understanding their challenges, leaders can foster a more accountable and productive workplace.

Every interaction with your team is an opportunity to strengthen relationships, build trust, and enhance performance. As leaders your goal should be to create a framework where accountability is not just expected but is a natural outcome of your leadership style. Addressing the challenge of expectations and accountability within a team setting requires a balanced approach of communication, empathy, and clear directives.



# Providence Farm Collective – A Refugee Oasis in WNY

## *Somali Natives Find Hope in Growing, Sharing Cultural Crops*

By Timothy Bigham  
tbigham@nyfb.org

If you were to design an individual who could eke out an existence under the toughest of circumstances you might start with a farmer. You might also start with a refugee. And if you started with refugees who were farmers, well then, your drafting table just might be located at Providence Farm Collective (PFC). Refugees from the Buffalo area flock to PFC for the land it affords them on which to farm. They keep returning because it offers refuge in a foreign land.

Providence Farm Collective is land. It is also a purveyor of knowledge for the community it serves. It certainly represents opportunity. PFC has two core programs: its community farm and incubator farm programs. PFC's Community Organizations Farm Program provides community organizations with plots of prepared farmland. Participating organizations also receive access to agricultural resources and educational opportunities.

### Program for Somali Refugees

Community organizations focus on building food security and increased access to traditional foods within their communities. PFC's three-year Incubator Farm Program provides farmers the opportunity to start their own farm and develop a business.

Each farmer receives a quarter acre of plowed, fenced, and fertilized farmland. In addition, farmers receive access to agricultural and business workshops, one-on-one technical assistance, marketing opportunities, tools, seeds, and plants.

To be able to grow crops at PFC, one must demonstrate that they don't have access to capital or farmland otherwise.

Twenty seven farms and 232 farmers put seeds in the ground at the farm last year. Most of the farmers at PFC are from the refugee community in Buffalo. This population consists of about 8000 refugees, most driven from their homelands by war and persecution.

For many, their experience included 10-20 years spent somewhere in a refugee camp before finding themselves in a place they can consider as their new home.

Such was true of the largest refugee group in Buffalo, a community of approximately 3500 Somali Bantu driv-



From left, Kristin Heltman-Weiss, PFC Executive Director; Hamadi Ali, PFC Markets Manager and Hamadi Mganga, Markets Coordinator.



PFC owns a food truck where meals are prepared for the farm's lunch program. The saying, "Meza Ya Simulizi," is in Swahili and means "Our Table of Conversation"

en violently from Somalia by countrymen with different beliefs, values and priorities. Bantu is a linguistic differentiation from others in their home country and was assigned to this group of refugees (12,000 distributed throughout the United States) by the United Nations.

The Somali Bantu at Providence Farm Collective began as subsistence farmers in Somalia, fled to Kenya where they quickly became disenchanted with receiving govern-

ment handouts.

While in Kenya they were given two-to-three acre plots of rich soils and they made the most of it. When they were moved to a more arid area of Kenya they started again and made the best they could of farming there too.

### From Kenya to Buffalo

The Somali Bantu were moved from the Kenyan refugee camps and arrived in Buffalo in 2003, 2004. They

began searching for a place to do what they knew how to do and grow their own food. Fourteen years later they located a plot of land in East Aurora and farmed there until they moved to Burton Road in Orchard Park in 2021.

Hamadi Mganga, now Marketing Coordinator for PFC, remembers fondly his time working his family's plot of land as a teenager in East Aurora. "The cultural crops we grew reminded us of being back home", he said.

Last year over 100,000 pounds of produce was grown at PFC. As with many farms, excess produce is donated to community food pantries. PFC partners with eleven different food pantries.

"With all our people have been through, they continue to be so generous," exclaimed PFC Executive Director Kristin Heltman-Weiss of these partnerships.

The benefits of PFC to all is expressed by Kristin, "People became so insular during COVID, but the farm brings us together. It feels good to all of us."

To Hamadi Ali, PFC Markets Manager but also farmer of his own plot it's simple, "I enjoy being out here whether I'm in the office or in the field".

### PFC Launches Farmers Market

In 2021, PFC farmers expressed a need for a market on the west side of Buffalo to serve their diverse communities in need of fresh cultural food access. With the support of a Farmers Market Promotion Program grant, Markets Manager Hamadi Ali launched the PFC Farmers Market at 130 Grant Street, providing a weekly market for PFC farmers to sell their produce. The refugees in Buffalo mostly shop where everyone else does, but purchase the produce common in their homeland at this market which is also presently the site of the farm's CSA pickup.

PFC is run by seven full-time staff, a part time person on staff year-round, one full time seasonal and two seasonal farm crew and a cook. The farmers drive themselves from Buffalo to Orchard Park at least once or twice a week to tend the land.

### Helping Fellow Somali Natives

Hand-in-hand with farming is an education program that helps individuals learn not only how to farm in the U.S. but also how to do some basic things like opening a checking account and other practices that someone new to a culture would need to learn.

CONTINUED ON PAGE 16

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TIM BIGHAM/NYFB STAFF

**Learning Outside the Classroom**

NYFB County Manager Tim Bigham recently helped children from Corning City Schools learn about plants and plant products at a Steuben Cooperative Extension coordinated farm tour at Damin Farms, Prattsburgh, NY.



TIM BIGHAM/NYFB STAFF

**Congressman Visits**

Congressman Nick Langworthy met with operators of Telaak Farms (in Cattaraugus County) including Donald Telaak, Michael Telaak, Kimberly Johnson (Mike's sister) and farm staff.

**PFC**

From Page 15

Proud of their efforts to train youth in other things as well as how to grow food, Kristin says, "This summer we'll have 57 kids working here." She follows that up with, "Our kids are connecting to their cultural heritage."

The most negative thing you might hear at PFC is the mention of dreams that are being held at bay. One thing that will hinder dreams is the finite land resource there. Providence Farm Collective has all of their 37 acres tied up and is leasing a few acres from an adjacent landowner. At a local rate of \$40,000 per acre, buying farmland land isn't going to be realistic in the near term.

Still, exciting things are always happening at PFC. Part of that is due to the enthusiastic nature of PFC's leadership. Part is due to accomplishment of some of the current objectives at PFC. The farm is about to undergo a major transformation with the building of a new barn which will house desperately needed produce washing and packing stations, cold storage, a kitchen for their lunch program, a tool and equipment room, and office, and a space for their CSA pickup.

All that has been done at PFC is catching the attention of many outsiders. Providence Farm Collective is an award winner. They recently won a pitch competition through Springboard, a WNY entrepreneurial ecosystem enhancement organization that recognized PFC for their leadership model.

Providence Farm Collective is replicable, but this depends heavily on partnerships. From purchase of land, to navigation of problems, to technical assistance, the cooperation of good-hearted individuals and organizations like the Somali Bantu Community Organization, WNY Land Conservancy and Cornell Cooperative Extension are critical.

To learn more about PFC visit [providencfarmcollective.org](http://providencfarmcollective.org).

*Timothy Bigham is a NYFB County Relations and Development Manager and covers Allegany, Cattaraugus, Chautauqua, Erie, Niagara and Steuben Counties.*



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# Q&A

## With NYFB CEO Deanna Fox

A month into her new role, Fox describes her vision for success



SETH MOSER-KATZ/NYFB STAFF

Deanna Fox talks with NYFB Vice President Eric Ooms on his dairy farm in Old Chatham.

*New York Farm Bureau's new CEO Deanna Fox started at the beginning of May and has been hard at work setting a new course for the organization. Grassroots posed some questions to Deanna to help members get to know her better and to learn more about her priorities as her tenure begins at New York Farm Bureau.*

**Q: Welcome to NYFB. How has your first month been leading the staff of the organization?**

A: The first month as CEO of New York Farm Bureau has been inspiring. Working with so many people who are committed to the success of agriculture in New York made the transition into this role seamless and reassured me that I'm in the right place. Every day, I get to work and speak with people who "live farming," whether that is one of our farm members, one of our state leaders, or someone in our office or among our Ag Alliance members who have found their lives' work in agriculture. Throughout the interview process, the pain points and struggles of New York Farm Bureau were made abundantly clear, but now being in the role for several weeks, I've been able to see the opportunity that lies ahead and look forward to creating a new era of prosperity for New York Farm Bureau.

**Q: You come from a farming background. How will those experiences help you in your new role?**

A: Farming is a lifestyle that you can't understand unless you've seen it up close, on a personal level. Being a farmer isn't just a job or a thing you do, it is your identity more than nearly any other profession ever could be. Agriculture is built on connection and filled with emotional attachment. Knowing this from a young age helps me best understand our members and what their daily lives entail.

**Q: Your journalism career also was largely focused on food and farming. What experiences as a reporter will help you at Farm Bureau?**

A: Primarily, it's about knowing what questions to ask and when to ask them. The most successful journalists are incredible listeners, and as I travel the state meeting with our members and allied partners I've used those listening skills to take in all

I can learn, process it, and then ask the right questions to help us become a stronger, more successful organization.

**Q: What interested you about joining NYFB?**

A: To say this is my dream job is an understatement. I've half-joked in the past that I wanted to work at New York Farm Bureau, but when this opportunity arose, I knew I had to capitalize on it. I can't imagine a position better suited to my skillset, my lifelong commitment to strong, value-based agriculture and my desire to do good work for a worthy mission.

**Q: How would you describe your leadership style?**

A: My leadership style is rooted in trust. I know we work best when we trust the people we work towards a common goal with, and when there is trust between individuals it becomes easier to work through differences of opinions.

**Q: You have already started traveling the state to meet with members and visit farms. What have you learned?**

A: My biggest takeaway so far is that we are more alike than we are different. Regardless of location, commodity or the political issues that arise near our farms, we all tend to have the same goals moving forward. People I've met with may come to similar conclusions differently or have different basic motivations that inform their viewpoints, but we all want to see NYFB thrive and succeed for the benefit of all. While I've been able to traverse the state a few times already, there are still many people and counties I have not yet visited. I'm looking forward to meeting with those folks over the summer.

**Q: What are some of your initial goals as CEO?**

A: I think the two critical items to focus on, now that our legislative session is over, is augmenting or correcting minute issues that have lingered over the years, and refocusing our value proposition on membership. Our members need re-inspiration for why they are NYFB members and what NYFB membership offers them. If we can revive the faith

**"I've been able to see the opportunity that lies ahead and look forward to creating a new era of prosperity for New York Farm Bureau."**

our members have in NYFB, we hope they will help us bring in new memberships to help us remain strong and successful and give us a launching pad for the next phase of growth. Without our members, we cannot thrive, and my visits around the state have hopefully shown our members how dedicated their CEO is to understanding their needs and desires.

**Q: How important is collaboration and working with other agricultural organizations?**

A: Vitaly important. We are better when we work together and share resources. But it goes beyond just our agricultural organizations that we view as allies. Our policy efforts have shown that there are other organizations that may not bill themselves as "agricultural groups," but the issues of agriculture impact them. We need them as allies as well, and many of them already are. Agriculture touches every facet of life for every person. We all need to join together to promote a resilient agricultural industry and economy.

**Q: What would you want members to know about you?**

A: That I am accessible. While it might take me a while to respond because of the duties of my role, I read every email. I listen to every voicemail. I care deeply about our members' thoughts and concerns and feel their vision of the future should also be heard. I hope if members see me at a meeting or an event, they won't hesitate to say hello and introduce themselves.

# Determining the Right Personal Protective Equipment (PPE) for Your Farm

The following information is provided by Nationwide®, the #1 farm and ranch insurer in the U.S.\*



Farm machinery, chemicals, stored manure and livestock are just a few injury or illness hazards on farms and ranches. The right personal protective equipment (PPE) helps minimize exposure and the risk these types of hazards pose to health and safety.

“I remind myself and others to stop and think about the hazards of every job we do on the farm, then think about PPE that might protect you,” said Nationwide Risk Management Consultant, farmer and agronomy specialist Derek Hommer.

## Identifying hazards and risks

Think about these types of hazards in assessing what poses you the greatest physical risk on your farm or ranch:

**Chemical.** Pesticides, fertilizer, stored manure and cleaning products can generate toxic fumes. Read and follow any product labels and follow any PPE guidelines. Likely PPE includes chemical-resistant gloves, eye protection, long pants and long-

sleeved shirts, face coverings, aprons, closed-toe shoes and respirators.

**Physical.** Safety goggles, ear protection, welding aprons/chaps, leather gloves and steel-toed boots all help prevent injuries when working with power tools and farm machinery that create physical injury risk.

**Biological.** Exposure to bacteria, viruses or parasites from animals, manure, water or grain can cause serious illnesses. Wearing PPE like nitrile gloves and face coverings (surgical, N95 or full-face respirators) can help minimize risk of infection and illness.

**Environmental.** Extreme temperatures, high noise levels and UV rays can lead to long-term adverse health effects. Match PPE to the specific environmental hazards you face, like sunscreen when working in direct sunlight. Be aware of temperature extremes, dress appropriately and work in teams so workers can monitor one another for heat- or cold-related ill-

ness.

## Confined spaces

Confined spaces on the farm like manure pits and grain bins pose specific hazards. Most farms host a variety of confined spaces including grain bins, silos, manure pits, culverts, water tanks, tanker trucks and more. Confined spaces are often oxygen-deficient environments where self-rescue can be very difficult.

“Entering a confined space on the farm is serious business. You owe it to yourself to learn how to enter safely,” Hommer said. “This includes air monitoring, lock out/tag out, spotters, rescue harnesses and wearing the correct PPE.”

## PPE maintenance and farm worker training

Maintenance of PPE is important to making sure it’s effective in protecting you from potential hazards. Here are some key steps in maintaining PPE:

Inspect your PPE before and after each use. Replace it if you notice any damage.

Follow all rules on safe respirator use and maintenance. Pay attention to fit testing, serviceable life periods, inspection and cleaning. Use the cor-

rect respirator/cartridges.

Clean your PPE according to manufacturer’s instructions. Certain chemicals and dirt can degrade PPE material and reduce its effectiveness.

Store PPE in a cool, dry place away from direct sunlight and extreme temperatures. Improper storage can lead to degradation and reduce PPE’s lifespan.

Replace PPE at regular intervals depending on use or as suggested by the manufacturer.

Finally, provide PPE use and maintenance training for all farm workers. Post clear signage reminding workers to use PPE in areas where hazards are present.

Visit [AgInsightCenter.com](https://AgInsightCenter.com) for more resources and expert tips to help you run a successful business and maintain the safety of your operation.

\*A.M. Best Market Share Report 2022.

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# Cashing in on the Direct-to-Consumer Food Sales Boom

The following information is provided by Nationwide®, the #1 farm and ranch insurer in the U.S.<sup>1</sup>



Selling farm products directly to consumers is a way for farmers and ranchers to diversify revenue. There's massive consumer demand for food products straight from farms and ranches.

Direct-to-consumer ag sales got popular during the COVID-19 pandemic. Now, new resources and technology are broadening the different types of sales tools and strategies available to farmers.

## Selling direct can be a lucrative addition

U.S. farmers sell more than \$10 billion in food directly each year. This includes fresh produce as well as value-added ag products like meat, cheese and wine. Almost 148,000 U.S. farms and ranches sell directly to consumers.

Decades of USDA Economic Research Service (ERS) research shows selling direct to consumers is also good for business in the long run. If you're thinking about adding it to your operation, make sure risk management and business planning are on your to-

do list.

"Consumers increasingly want to match a face and name with the food they buy," said Nationwide Senior Consultant Erin Cumings. "You can create a lot of revenue. Just be aware of the risks and precautions you need to take to be successful in the long term."

## Options for direct-to-consumer farm sales

Here are four relatively new ways to sell DTC ag products:

**Produce and meat vending machines.** They've been popular in other countries like Japan for a while, and vending machines offer a new way to sell meat and produce directly to consumers without opening your farm or ranch to visitors. In some cases, customers can order from a self-service kiosk via a mobile device.

**Community supported agriculture (CSA) cooperatives.** When pooling resources with other producers in your area in a CSA cooperative, you can offer consumers fresh produce and

other products, often for a premium price. Customers typically sign up for periodic deliveries of "shares," a set amount and variety of products.

**"Food box" or meal kit subscription services.** Especially popular with younger food consumers, food box services offer a variety of farm-fresh products. Similar to a CSA, customers sign up to receive a specific amount and type of products in a weekly or monthly shipment. Whereas CSAs are more local, many food box subscription services are regional or national.

**Websites/social media.** In some cases, you can market farm-fresh produce or meat from your farm or ranch's website or social media presence. It's also a great way for your customers to interact with you. Some platforms have built-in sales tools. There are also companies that offer paid services to create online points of sale and build sales websites.

## Make sure you know your risks and are protected

There are risks inherent to any DTC sale, whether your customers are coming onto your farm or not. It's hugely important to make sure you're not cre-

ating liability for yourself and your farm or ranch. Nationwide's network of Farm Certified agents includes many who have experience in DTC sales and help you through the process.

"There are personal liability and food safety concerns to think about," Cumings said. "We have a network of agents who have a lot of farm experience with direct-to-consumer scenarios. They're in your corner to understand your insurance options."

Talk to your Nationwide Farm Certified agent to make sure your risk management bases are covered.

Visit [AgInsightCenter.com](https://www.aginsightcenter.com) for resources and expert tips on trending topics to help you run a successful business and maintain the safety of your operation.

[1] \*A.M. Best Market Share Report 2022.

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# High Stalks: Could Rhubarb be New York State's Next Big Crop?

by Laura Reiley  
Cornell Chronicle

Rhubarb is mysterious. In 1947, the USDA classified the celery-lookalike plant as a fruit because the tariffs on bringing fruits into the country were lower than on vegetables. But really, it's a vegetable since we eat the leaf stalks, an early springtime fibrous oddity that makes its way into Passover and Easter desserts. Then, poof, it's gone, its fleeting season over, and we move on to the bounty of summer fruits that are maybe a little easier to love.

Christine Smart, the Goichman Family Director of Cornell AgriTech and professor in the School of Integrative Plant Science (CALS), is betting these dramatic red stalks could be New York state's next big thing. She and her team hope to develop rhubarb cultivars with many different flavors and colors, working with Chris Gerling at Cornell's Craft Beverage Institute to trial different rhubarb varieties in craft beverages. A little sour, a little sweet, a tiny bit vegetal: It could be a significant boon to the state's wines, beers, distilled spirits and hard ciders.

"In talking with growers, chefs and craft beverage producers, they are all looking for a crop that adds value to their products. For growers, it's an early crop that is quite popular; for chefs it's a great ingredient and can add a unique angle to craft beverages," Smart said. "We are breeding rhubarb with different uses in mind."

The project is entering its third year, and the team has over 50 unique rhubarb genotypes planted, which they ordered from the USDA germplasm repository in Pullman, Washington. Additionally, they have 100 plants each of four different cultivars - Crimson Red, Canada Red, MacDonald and Victoria - spread down 300-foot rows of raised beds. This is the first year the stalks can be harvested for use, their petioles plucked from the bottom like the outside of a celery (no relation).

Smart and her team are growing it with the goal of advancing rhubarb production in the Northeast, said Libby Indermaur, a doctoral student in Smart's lab in the School of Integrative Plant Science Plant Pathology and Plant-Microbe Biology Section, College of Agriculture and Life Sciences.

"Our main goals are to identify cultivars or develop our own breeding lines that would be good for craft beverages, to have our own supply that is commercially viable, and to provide more information about rhubarb to growers," she said.

In the U.S., most commercial rhubarb is grown in Washington, Oregon and Michigan; the town of Sumner, Washington claims to be the "rhubarb pie capital of the world." Still, rhubarb enthusiasm runs higher in Western



Christine Smart

Europe, where sweet-tart treats are more the norm.

But are there growers, food producers or craft beverage makers in New York championing at the bit for more rhubarb? Smart and team think so, pointing to a large pie producer in the state that sources its rhubarb from Poland because supplies are meager closer by, and to New York craft beverage producers like Star Cider in Canandaigua, Montezuma Winery in Seneca Falls and Embark Craft Ciderworks in Williamson that have dabbled in rhubarb-inflected quaffs.



FREEPIK/RA\_COOL STUDIO

Rhubarb's ephemeral nature excites people, says Chris Gerling, an extension associate in the Department of Food Science (CALS), but it also imparts a gorgeous color and sophisticated flavor

profile to beverages.

He said few in the Northeast have capitalized on it because there hasn't been enough available. There are some logistical challenges to work out: One is processing, Gerling said. It's too fibrous for traditional juicers, so harvesting the juice can be tricky.

And figuring out which cultivars are best for beverages is also difficult, says Colin Day, Smart's lab manager, in part because there aren't many trademarked cultivars and the naming of different kinds has been pretty loosey-goosey.

He said a Scandinavian citizen science project revealed that people's backyard rhubarb, even those with different names, was frequently the same cultivar.



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MARK JAMES/NYFB STAFF

Peter DeHond of Pleasure Acres in Canandaigua



MARK JAMES/NYFB STAFF

Jeff Harvey, a wine maker at Ventosa Vineyards, gives a tour.

## NYFB Hosts Kentucky Farm Bureau for Agriculture Tours Across the State

NYFB was proud to host 55 members from Kentucky Farm Bureau in June as part of their annual livestock commodity member tour across the state. The Kentuckians visited 11 different NYFB member farms to learn about production methods across the state, including touring several beef farms. They were joined at different stops by state and county Farm Bureau leaders, state legislators and NYS Agriculture Commissioner Richard Ball. The tour was a wonderful opportunity to learn from one another and showcase New York agriculture.



JOHN WAGNER/NYFB STAFF

From left, Kentucky Farm Bureau Executive Vice-President Drew Graham, Kentucky Farm Bureau State President Eddie Melton, NYS Commissioner of Ag & Markets Richard Ball, NYS Assemblyman Chris Tague, NYS Senator Peter Oberacker, NYFB State Board Member Paul Molesky, Jr. and Kentucky Farm Bureau Second Vice-President Larry Clark. The 55 members of Kentucky Farm Bureau toured the Carrot Barn with the Commissioner and discussed NYS agricultural issues.



JOHN WAGNER/NYFB STAFF

From left, Madison County Farm Bureau Vice-President Darrell Griff, Madison County Farm Bureau President Greg Coon and Kentucky Farm Bureau State President Eddie Melton discussing NY agriculture prior to dinner at MJWAGYU Farms in Cazenovia.

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**HPAI**

From Page 1

In addition, NYFB and our partners, including PRO-Dairy, NEDPA, and Dr. Carie Telgen, a large animal veterinarian and NYFB member, created postcard reminders to be distributed to dairy farms, vets, and other industry professionals who may visit dairy farms. It is to remind them to remain vigilant, follow proper bio-security measures, and ensure employees are prepared to notice potential symptoms in livestock as well as to have access to personal protective equipment (PPE).

We also produced a communication sheet to help farmers discuss the issue with the non-farm public, including reporters, neighbors, and on social media. These items were emailed out to NYFB members, but if you would like a copy, please reach out to NYFB's communications department (communications@nyfb.org) or your county field manager.

Meanwhile, with county fair season upon us, the New York State Department of Agriculture and Markets announced new testing requirements for dairy cattle entering fairs or exhibitions to continue to prevent the transmission of Highly

Pathogenic Avian Influenza (HPAI) in dairy cattle in New York State.

The order issued by the Department requires that lactating dairy cattle be tested and show negative results for HPAI within seven days prior to entering a fair, including the Great New York State Fair, county fairs, or other exhibitions. The test must be conducted by an approved National Animal Health Laboratory Network (NAHLN) lab.

"With the kick-off of summer fair season just a few weeks away, we want to remain vigilant about the concerns of HPAI in dairy cattle we are seeing across the country and ensure we are doing all we can to keep our livestock safe and healthy here in New York. By requiring this testing protocol, which will be covered, we hope to minimize the risk of the spread of HPAI while providing the opportunity for the summer traditions of entering and showing of dairy cattle at fairs and exhibitions to continue," said NYSDAM Commissioner Richard Ball.

You can find additional resources, guidance, and up to date information by following NYFB's weekly digital news alerts. There is also information on the news section of the NYFB website. We also highly recommend visiting PRO-DAIRY's website.

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## SESSION

From Page 1

New York Farm Bureau, along with our partners at the Northeast Dairy Producers Association, were also successful in advocating for legislation that amends the farmworker overtime tax credit to ensure all farms, despite how they are organized, have access to this important state investment.

Labor costs continue to rise, and this will help all farms cover an overtime threshold that will continue to drop over the next decade. We appreciate the support of the bill's sponsors, Sen. Michelle Hinchey and Assemblymember Donna Lupardo, for their leadership and support on this front.

Both of these bills will be sent to the governor for her signature or veto before the end of the year. Stay tuned for opportunities to send letters to the governor supporting these bills. New York Farm Bureau also successfully opposed bills that weren't approved by the legislature that would have only added to the cost of doing business in an already expensive state. The legislature, facing opposition from New York Farm Bureau and other business interests, failed to pass the Extended Producer Responsibility (EPR) Act which would

have upended the state's recycling program and especially burdened agricultural producers and food processors, ultimately making food more expensive in the state at a time consumers are facing continued inflation.

Likewise, the TEMP Act, which would have set new workplace standards when temperatures top 80 degrees, hardly a heat extreme, also did not pass either the senate or assembly. Farmers must already follow strict federal OSHA standards and provide drinking water and common-sense safety measures to keep employees safe. This bill would have gone further by mandating health screenings and additional paperwork. Our farmers are not health professionals and forcing this would have been irresponsible and would have only added to the regulatory burden they currently face.

As always, New York Farm Bureau is grateful for our farmer-members for unleashing their unparalleled grassroots advocacy to drive success in Albany. We truly appreciate our volunteer leaders meeting with legislators in district office meeting or via Zoom, attending NYFB and other lobby days in Albany and sending thousands of e-lobby letters to senators and assemblymembers on issues we all care about. You all make the difference for our industry.

## 2024 BILLS THAT PASSED

Below you will find a list of bills that passed both the Senate and Assembly in 2024 that were lobbied on by New York Farm Bureau.

### NEW YORK FARM BUREAU SUPPORTS

**S2852-A (Skoufis)/A3132-A (Lupardo)**

Authorizes the direct intrastate and interstate shipment of alcoholic beverages

**S1752 (Hinchey)/A1234 (Lupardo)**

Adds the definition of cannabis to Agriculture and Markets law

**S1218-B (Comrie)/A1080-B (Woerner)**

Relates to the appointment for agricultural representation on the state fire prevention and building code council

**S9082 (Hinchey)/A9824 (Lupardo)**

Clarifies that the farm overtime tax credit can be utilized by farms that utilize a management company owned by the farm for payroll/HR purposes

**S6810 (Cleare)/A6854 (Gibbs)**

Establishes a program to purchase fresh produce from farms in the state for incarcerated individuals

**S8690 (Hinchey)/A9259 (Lupardo)**

Expands the definition of surplus agricultural products and processed products for the Nourish NY program to include New York grown, produced or harvested whole milk, two percent fat milk, and other farm produced beverages

**S9249 (Hinchey)/A10110 (Lupardo)**

Clarifies the law to require each livestock and equine rescue facility to hold a Domestic Animal Health Permit

**S9232 (May)/A10199 (Lupardo)**

Amends state law to provide crop loss determination equity for farm wineries and provide equal treatment for all producers licensed to produce New York labeled cider

**S6320 (May) /A6821 (Lupardo)**

Allows the DEC Commissioner to enter into contracts for maple tree tapping and sap production on state lands

**S9679-A (Hinchey)/A10398-A (Lupardo)**

Authorizes the cannabis control board to issue a cannabis showcase event permit to certain licensees authorized to conduct retail sales of adult-use cannabis and cannabis products

**S9248 (Hinchey)/A7020-A (Lupardo)**

Establishes the beginning farmer advisory board on agriculture

### NEW YORK FARM BUREAU OPPOSES

**S9379 (Harckham)/A9712 (Burdick)**

Prohibits the application of pesticides to certain local freshwater wetlands

**S6955-A (Hinchey)/A7264-A (Peoples-Stokes)**

Allows for procurement of food when the qualified bidder fulfills certain standards and the bid is not more than 10% higher than the lowest bid

**S8358-C (Ramos)/A8947-C (Reyes)**

Establishes the retail worker safety act requiring retail worker employers to develop and implement programs to prevent workplace violence



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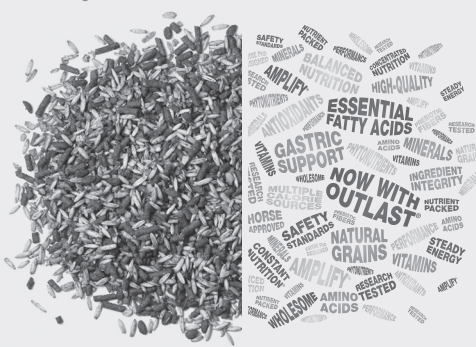
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# New York Farm Bureau 2025 Policy Development Discussion Forum

*This forum explores several emerging issues relevant to agriculture in New York and the U.S. Please review these topics and bring this to your county Farm Bureau policy development meeting and County Annual Meeting this summer and fall as a jumping off point for discussion in your county. These issues are only suggestions and unique ideas generated from your county Farm Bureau and should be an important part of your consideration. These questions are also available on [www.nyfb.org](http://www.nyfb.org).*

## STATE POLICY TOPICS

**1.) Question: Should solar companies be permitted to have non-disclosure agreements (NDAs) in solar leases with farmers?**

**Background:** Solar companies will include non-disclosure agreements (NDAs) in the solar lease documentation so that farmers cannot disclose the amount they are being paid by solar company for the lease. By signing this agreement, the farmer cannot tell neighboring farms what they are being paid. The concern is that farmers are signing the lease agreement, either knowing that the NDA is included but not able to get it taken out of the document, or the farmer misses the NDA language in the agreement and signs it unknowingly. It is also a concern that farmers are not able to share the price information in their area and thus, neighboring farmers do not know what prices to negotiate. On the other hand, NDAs can be a normal part of solar lease agreements and a way for solar companies to make sure that possible confidential information is protected.

**2.) Question: Should New York state prohibit certain wild animals from being transported to fairs for educational exhibition?**

**Background:** There is proposed legislation that would prohibit kangaroos, non-human primates, wild cats, and wallabies from being transported for "traveling animal acts" which includes being transported to a fair for an educational exhibit. This bill's supporters want to ensure these types of animals are only located in their natural habitat, zoos, or wildlife sanctuaries. The NYS Association of Agricultural Fairs opposes this legislation since there are educational exhibits of wild animals still being brought to the fairs for the public to view and learn about the animals. There are also concerns that this bill could lead to other species of animals being banned from traveling fairs, including livestock.

**3.) Question: What issues have you had with getting an F or G endorsement to drive a CDL vehicle within 150 miles of your farm?**

**4.) Question: How many miles do you travel from your farm with a CDL vehicle with an F or G endorsement?**

**5.) Question: What do you use your F or G endorsement to transport? (e.g., products, farm equipment, animals, etc.)?**

**6.) Question: Where do you transport products, farm equipment, animals, etc. when using your F or G endorsement? (e.g., farmers markets, fields, fairs, repair shops, etc.)**

**7.) Question: Would a CDL exemption for farm plated vehicles (25 miles from farm) be helpful in transporting products and machinery from farm to field?**

**8.) Question: Have you tried to enroll yourself or an employee in a CDL training program? If yes, how long is the wait until you could start the training? (e.g., two weeks, two months, etc.)**

**Background:** New York Farm Bureau worked to have a bill introduced (S.8761/A.9726) that would grant farmers an exemption from needing a CDL (or the F and G endorsements) when operating a covered farm vehicle within 150 miles of the farm. However, legislators have had concerns with the bill, including the belief that 150 miles is too far for such an exemption. We would like to gather information about the difficulties with the current situation to help public policy staff develop a successful advocacy strategy for the coming year.

**9.) Question: What changes in law would help you grow or develop agritourism on your farm?**

**Background:** The NYFB State Board of Directors has created an agritourism working group to help develop policy proposals that could make engaging in agritourism easier for farmers. The working group would like to have more policies in our policy book (we currently only have three policies that mention agritourism and there is no agritourism section of our policy book) that could help public policy staff advocate for this segment of farming in Albany.

**10.) Question: Should Agriculture and Market's law be amended to allow on-farm meat processors to process meat from other farms as well?**

**11.) Question: If the answer to the above question is yes, what percentage of on-farm processed meat must be required when accepting meat for processing from other farms?**

**Background:** Currently New York State Agriculture and Markets law requires that an on-farm

processor (in an agriculture district) must produce 100% of the meat processed from the farm operation itself to be protected legally by Agricultural Districts protections. This is the only Agriculture and Market law requiring 100% on farm production, as most other laws (including farm beverage laws as well as farm market laws) only require greater than 50%. This is problematic particularly for meat processing as there is an extremely long lead time in scaling up operations for growing livestock to meet and respond to demand. In addition, there continues to be a significant shortage in USDA slaughterhouses and slaughterhouse appointments.

**12.) Question: Given the increasing prevalence of deer on farmland causing extensive crop damage, what management tools should landowners be provided to better control deer populations?**

**13.) Question: Do you utilize the Venison Donation Coalition program to process harvested deer for donation to food banks and pantries? What changes can be made to improve the program and funding?**

**Background:** The Public Policy Division has heard numerous complaints over the past year about large deer populations, especially on farms that lack the ability to control the herd.

**14.) Question: Would making the ST-125 Farmer's and Commercial Horse Boarding Operator's Exemption Certificate valid for a set number of years be helpful? Do the businesses you shop from make you submit the form annually?**

**Background:** NYFB members have contacted the Public Policy Division to share that the businesses they shop from require the form to be submitted annually while others say they do not. Should this be an issue that NYFB should be pursue for bill introduction?

**15.) Question: Should the state establish and fund a state SNAP (Supplemental Nutrition Assistance Program) minimum benefit program?**

**Background:** In 2020, New York State began issuing emergency supplemental benefits to households receiving less than the maximum monthly amount of SNAP benefits. This emergency allotment of benefits ended in March 2023. There is proposed legislation that would establish a state SNAP minimum benefit program which would give households receiving SNAP an additional monthly state SNAP benefit equal to the difference between the household's federal SNAP monthly benefit and

CONTINUED FROM PAGE 16

ninety-five dollars. Supporters of the bill state that this increase in SNAP would combat food insecurity and lead to more purchases of New York food products at locations where SNAP is accepted, including farmer markets. States including Massachusetts and New Jersey have used state dollars to fund supplemental SNAP benefits.

**16.) Question: Should New York State prohibit the use of certain food additives and food color additives in products such as brominated vegetable oil (BVO), potassium bromate, propylparabens, red dye azodicarbonamide, butylated hydroxyanisole (BHA), and titanium dioxide?**

**Background:** There is proposed legislation that would prohibit the use of these food additives and food color additives in food products. The legislation exempts dairy products containing titanium dioxide. Supporters of this bill state that these additives negatively impact the health of consumers. These additives have been banned in the U.K. along with California banning all the additives except for titanium dioxide.

**17.) Question: Should wine bottles be required to be refillable?**

**Background:** There is proposed legislation that would require bottles including wine to be refilled. Supporters of the bill believe this is a way to cut down on waste, while opposition has concerns with costs and health risks.

**18.) Questions: Should the redemption value on bottles be increased to \$.10?**

**Background:** There is language in the latest bottle bill proposal that would increase the redemption bottle from the current \$.5 to \$.10. Many states have increased their redemption bottles or are considering an increase. Current NYFB policy opposes increasing the bottle redemption rate to 10 cents.

**19.) Is there a state law or regulation that you believe should be changed?**

**Background:** Each year NYFB Public Policy Staff pose questions regarding specific issues that either have come up directly from an issue a NYFB member has had or an issue that we have been discussing with lawmakers or agency staff. Please take this opportunity to present issues that you may have had on your farm, or you know has been an issue in your county.

**NATIONAL POLICY TOPICS**

NYFB members are encouraged to review the federal policy book to determine if any existing federal policies need to be amended or added/deleted to be more reflective of changing agricultural issues. Please consider any federal issues that have impacted you the most over the past year from USDA programs, labor, commodity prices, crop insurance, specialty crop needs, agrochemical, organic standards, etc., Are there policy changes needed to better address these issues. The federal policy book is available online at: <https://tinyurl.com/nyfb-fpb>.

**Is there a federal regulation or law that is impacting your operation that you think should be changed?**

**Background:** As with State issues, our staff develops questions from NYFB member interaction and issues surfaced by lawmakers, but we know there are other issues that are out there not addressed in our survey. Please take this opportunity to present any federal policies that you believe should be addressed in our policy.

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**HAY FOR SALE.** 2022 dry 4x5 covered dairy/horse \$35/bale. 2022 dry 4x5 beef hay \$25/bale 2021 was covered but tarps came off \$10/bale. 315-276-6914

**JUNE CUT,** horse quality, hay for sale. Small squares, mixed grass, approximately 40lbs. \$4.25/bale. Tully, NY. 607-345-0575

**HAY FOR SALE.** 4x4 round bales. 2023 1<sup>st</sup> cut. Beef hay. \$40 wrapped or \$30 unwrapped. Plainfield, NY (Otsego county)

914-469-9906

Quality second cutting hay for sale in Columbia County. We have 100 4x4 round bales for sale that are a mixture of grass, clover, and trefoil for \$50 per bale. They have never been rained on and have been stored inside. If interested contact Mark at (518) 441-4237.

**HAY FOR SALE.** Excellent quality small square 1<sup>st</sup> and 2<sup>nd</sup> cut timothy mix hay. Pick up only. 315-796-2109

**BUCKWHEAT** straw for sale. Small squares. \$4.00/bale. Erie County 716-773-5333

## TRACTORS, MACHINERY

### JOHN DEERE

1949 John Deere Model B - full restored with new tires and excellent condition. Seneca County. \$5500 or best offer. Contact Jim at 703 731-8251

**JD 5055E** tractor in new condition. Full 5E cab with 520M Std. Farm Loader 2018 model with 16.4hrs on machine. \$44,000; 2018 Frontier RC 2084 Lift type Rotary Cutter, new condition. \$3,100. 919-796-1959 Cooperstown, NY.

JD 3970 Forage Harvester 2 row corn head, very good hay head. Good machine. \$12,500; JD 7700 4WD PS, good rubber, wheel weight, front weights, \$29,000. Call 315-387-7014 Leave message.

**JD 3010** Diesel W3020 kit. New rubber with 4B mounted plow. Chemung County 607-739-7486

**JD ANTIQUE "L".** Great condition. 845-986-5814

**JD 4400** combine diesel. Exc Condition. New tires; 213 grain head. 2200 hrs. Corn head available. 716-697-2606

**JD 446** round baler, less than 1,000 bales on new belt. Chautauqua County. \$6500. 716-640-6677

**JD 40** manure spreader. Very good condition. 900 type tires. Price is \$3,300. Located in Greene County. Call: 518 731-8880

**JD 2** row corn planter-fertilizer bins. Sound condition - plants corn - NOT green and shiny. \$550. NO DICKERING over the phone Least I will take is \$500 FIRM. 607-731-2924

## MASSEY FERGUSON

**BUCKET** for a 1954 Ferguson Tractor T 30 for sale. \$500. Big Flats, NY. 607-739-7512

**FERGUSON** T020. Good Condition \$3,000. Troy, NY 518-279-3241

**MASSEY HARRIS PONY** rebuilt engine. New paint/tires/decals. Parade ready \$3500. 607-329-3669 leave message

## NEW HOLLAND

**NH TR85** rotary combine, 2700 hours, CAT 3208 engine, 2WD, 18' grain head; Fox 3000 Forage Chopper with hay head and 2 row corn head. Electric knife sharpener. Both machines in excellent condition and always stored inside. 585-658-4601

**FP230 NH** Chopper with both heads. Great shape. 27p hay head, 824 corn head 2 row. Metal alert and hydraulic tongue. Champlain, NY 518-298-3564

**NH 311** Bailer with JD 40 Kicker. New: Knotter Cams, Pickup Cam, Drive Shaft, Kicker Pam, Spring and electric tilt. Joy stick control. Always inside. \$5500. 315-759-8987

## FARMALL

**MCCORMICK** Farmall Cub serial# 222673J, 60" belly mower and snow blower. Erie County. \$4,000. Fred at 716-337-3679

## FORD

**FORD** 9700 tractor with new clutch. Runs excellent. Good condition. 518-497-6016 leave message.

## KUBOTA

**KUBOTA 72"** belly mower, came off a Kubota L3010. Will fit other models. Mowed fantastic. Serial number BC72-29A, \$1750. Oneida County 315-796-2109

## CASE

**CASE IH** 600 silage blower, stored inside, good shape; 10ft Ag. Bagger, needs gearbox and rotor; Hesston 7170 with 3-row corn & hay head. Wyoming County.

# Grassroots Farmers Market

585-689-9208

**CASE Model D** "parts", 2012 mini-baler. Email rolinsmith@yahoo.com or kro.smith1969@gmail.com. 315-868-7605. Se habla Espanol.

**INTERNATIONAL** Harvester Farmall Super A. 12-volt conversion, good paint, runs great, snow plough, tire chains, belly mount mower all included. All work as they should. \$3200 OBO 716-603-5264

**INTERNATIONAL** Harvester McCormick #7 fertilizer spreader, excellent condition, \$950.00 or BO. 19 ft. Cargo Box \$450.00 or BO. Call: 315-699-2200

**IH TRACTORS**, ready to work! 656,766, (2) 956, (3) 1066, (2) 1466. IH Plow and tractor parts. Irrigation system. TW5. Cambridge, NY 518-222-6291

**IH 720** 4-Borrom Plow, Spring reset, good condition, \$2200, 315-374-9819

**1974 INT 140**. Good condition. New rear tires and rims, very good front tires. Runs excellent. No fast hitch. Also with 2x12" little genis trailer plow. 716-863-6256

## DOZERS/LOADERS/EXCAVATORS

**LOADER** for sale. Great Ben 440 Quick Tach Loader used very little \$2500; Grinn Hay Fluffer \$150; Honda VLX600 Shadow Motorcycle (woman owned) \$3200. 518-756-2070

**DL3000** Kelley loader (good condition) Universal with control valve and 4 hydraulic lines for hookup. Must be able to transport from Athens, NY \$2,300. Call/text 518-573-1216

**KOMATSU** Bulldozer Model D21E-6. Needs engine rebuilt. Complete machine. \$1250.00 Bay Shore, NY 631-305-8118

**"HESSTON"** loader for Hesston 55-66 tractor. Two sets of mounting brackets so loader can fit other tractors. \$1500 obo. 518-753-0406

**ALLIED 595** Loader with brackets for Massey 383,390 etc. 3 valve hydraulic controls, skid steer style attachment with pin adapter \$4,100 315-391-4515

**CAT 953 Track** Loader. S/N 45v43966. 1984. Has 4 in 1 bucket, winch. New Undercarriage, needs minor final drive work on right side. \$18,000 OBO. 914-949-4100

## GENERAL EQUIPMENT

IH 2-Row Corn Planter with Fertilizer – Excellent Condition; Heavy Duty John Deere Loader – Excellent Condition; MILLCREEK 57 – Bushel Manure Spreader w/ poly-bottom – Like New. (585) 735-5598

JD 4030 farm tractor – good back tires, needs some paint \$12,000; Allis Chalmers 170 farm tractor with Allis-Chalmers 175 motor \$4,000 (price firm); Weaverline Electric Feed Cart with one year old apron feed chain and sprockets (holds roughly five hundred pounds of feed) \$1500 with charger or \$1,000 without charger. 607-538-9029

**SAFETY WANTED:** Older tractors seeking Rollover Protective Structures (ROPS) look no further! Call 1-877-767-7748 The National ROPS Rebate Program helps locate ROPS and rebate 70% of the cost

to retrofit!

**OEM** Massey, Gleaner, New Idea, White, AGCO, & Challenger parts. 0% financing on Hesston and Massey Ferguson round balers, mowers & most hay tools. www.mabiebros.com or 315-687-7891

**CALL US for KRONE** hay tools and parts. Tedders and Rakes in stock. www.mabiebros.com or 315-687-7891

**VERMEER FARM EQUIPMENT** New and Used hay & forage equipment for sale. SALES, PARTS & SERVICE. Only Vermeer dealer in New York. 315-253-6269 www.mainandpinckney.com.

**BRILLION 16'** Cultimulcher, exc. cond.; International 3250 fits 66 or 86 tractors; Farmall B tractor original, runs and drives, 30' 6" auger electric on wheels. 315-335-0629

**BELLY MOWER** model 914 fits a FORD 1520 \$500; CASE VAC \$1500; Gaggle of Gravelys 1 – L8 2 – LS, snowblower, 30" mower, 2 rotary plows all \$600. 518-372-0936 after 6pm

**FORD** 4 bottom plow, Ford 4 row corn planter, Wheel hay rack. 607-988-6662

**COMPLETE BOUMATIC** cow ID system including two 3554142 power supplies, two 3554988 red ID control, two 3557197 antenna arch, one 3557377 2050 controller & +/- 1100 tags. 607-849-3291

**MEAT GRINDER** 1/2hp, gas weed trimmers, gas power washer, Clayton wood stove, 1977 Star Craft camper, makes great hunting cabin, make offer. 585-591-0795

**BEARCAT 950** Grinder/Mixer. Always kept inside. Lots of additional screens. Franklin, NY area. \$4,000 obo. Also have PVC silo pipe. Make offer. 607-829-5592

**1981 GMC FLOATER**, lime spreader. 3208 CAT motor, auto trans, 15' new leader spreader box, Ravens GPS \$21,000; NEW LEADER 30" x 18' belt-over chain. Apron chain. New. Still on pallet. \$4700. 585-451-2019

**KERIAN SPEED SIZER**, used for tomatoes, apples, peppers etc. Three drops, adjustable from 2 1/4" to 4" \$8,000. Agritec 4 lane mechanical weight sizer, 3 drops. \$2000 pics available, 845-532-4929

**IH 401** 12' Harrow, IH 12' 370 Disc, MH 333 Tractor, IH 300 w/ Fast Hitch w/ 85% tires. Have some Cub implements: Snowplow, #144 Cultivator w/ side dresser, L38 Disc Harrow, 189 Moldboard parts plow. 518-852-5726

**SPALDING COW VAC** used 4 seasons, always indoors. \$3500 cash. 315-462-5178

**250 FREE STALLS.** Good Condition. Dansville NY 607-382-3342

**GEHL 1085** chopper, processor, metal-alert, 4 heads, spout extension. 3 GEHL roofed and tandem wagons 2 at #970 1 at #960; GEHL 1540 blower. All shed kept. 1060 for parts. 315-269-0861

**NEW VESTIL** HBD-2-60 Box Dumper, Voltage change to 208-230/1PH, \$6,000 Email Dellwood12@verizon.net

**USED BEE** and Honey Equipment. Very good condition. Lg Extractor, heated bottling tank, capping tank, 8 frame med boxes and related hive pieces. 50% or

less of current prices. yusufharpermd@gmail.com

**NEW HOLLAND** 354 Grinder/Mixer \$5000. Dellwood12@verizon.net

**SET OF DOUBLE RING TRACTOR CHAINS. Fit 14.9 x 28 tires.** 1971 Ford tractor runs good. New pistons, rings, bearings.

**2018 6' BRUSH HOG.** Carry-all. 2006 Sure-trac double axel landscape trailer. (6000 lbs GVWR) new brakes. Western NY. 716-622-9782

**TRACTOR CHAINS.** Two sets of double linked tractor chains. Call for details and photos. Oneida County 315-796-2109

**TRACTOR** Pallet Forks used twice. Barn kept, like new condition \$500; Portable Generator, like new 6200w \$350; Lasfrad Grooder Hoods \$30; Heavy Duty garbage cans \$4. 607-734-1765

**WIL-RICH** 6-bottom plow \$3,900 Delivery available. 716-560-1893

**ASA-LIFT KT-100** Potato, Carrot, Parsnip, Beet, Celery Root Harvester all functions hydroelectrically driven all infinitely variable \$1900. Air Flow Onion Harvester for Bulk Boxes \$4000. And 4 row windrower \$3000. Photos. 914-804-4195

**CARBON BED SCRUBBER.** Working. Was previously used to scrub roughly 100,000 bushels. \$2500 – pick up in Wolcott NY Renee @ 315-594-8049

**TREESPADE** optimal 880 asking 10,000.00 OBO, Equine TR3 tracke for New Holland 220 skid steer 1000.00 OBO, Pace trailer summit 7X14 5000.00 OBO NANCY 631-375-8586

**HAINES** Box dumper \$2800. Hains hopper elevator \$2500, Rolling inspection grading table with metal rollers variable speed control \$650. GNUIS 3 point 90" 1-1/2 yard bucket dump \$2800. All nice 914-804-4195

**1950's CUB ENGINE \$400**, Cub read end with hydraulics & PTO \$200, Cub cultivators \$150, Cub front/mid plow \$200. Dirt plow \$100. Also Farmall A snow plow \$200, Farmall A terrasin blade \$150. Marty 716-433-0122

**1975 INT** Loadstar 1800, price: \$8,000, grain box, hoist, 146 cu in, gas, steel floor, 5-2 speed, single axel, good condition, good rubber, 4' sides X 15' long body. cindybarben@gmail.com /

**2001 TURBO** mist sprayer, exc. Cond. 2" Wade Rain solid set irrigation pipe; 4" & 5" Wade Rain solid det irrigation pipe plus various size couplers and fittings. 561-718-4247

**3 PT WATER WHEEL PLANTER**, 300 gallon, x-wheel, 2 seat. \$1000; 3pt, single mulch layer \$500 obo. 716-994-6982

**BREWERY EQUIPMENT:** exiting the business, everything in excellent condition. 1. BREWHA 3 BARREL All in one ELECTRIC BREWING SYSTEM New \$24,000 asking \$15,000 neg. 2.5 gallon Cornelius "corny" kegs: up to 150 pieces. New \$150, now \$40 each or volume discount for lots of 10 for \$400. 3. The Kegco HS-K15.5G-DTHRDI 15.5 Gallon, 1/2 Barrel stainless steel Commercial Kegs \$100 each, up to 18 available, volume discounts. 4. Speidel plastic 1 barrel (60 gal) fermenters \$100 each. More Misc items available. 631-680-1699 or ckwalbrecht@gmail.com.

## MOWING

**BAD BOY MOWERS** – Commercial and residential at Bob's Bad Boy mowers. 6419 Middle Road Munnsville, NY 315-264-2781. Call for details. Mow with an attitude!

**FLAIL MOWER.** Mathews Company 8HDPC pull type hydraulic lift, 8ft. For info and pictures 716-258-8287

**1980 DANDL** 9ft offset flail mower. Needs bearings. \$2500 or BO. Call 585-451-1465

**HUSQVARNA** 2246LS 22hp riding lawn mower with a 46" deck. 123 hrs. well maintained, comes with two bag grass/leaf catcher. \$1650. Oneida County 315-796-2109

**DR PRO FIELD BRUSH MOWER**, 26" cut. Briggs & Stratton engine, 14.5hp. Model 31000000 \$2000; Natures Comfort outside wood boiler,. Model H3256 fire box 1/4 steel, heats 10k sq. ft. \$3000. 607-776-4777

## WAGONS

**HAY WAGON**, running gear, heavy duty, older but in good shape. Also, 15 old steel wheels, various sizes. In Greene County. Berry at 518-731-8880

**2005** Pequea Feeder Wagon \$3,000. 607-962-1477

**LAMCO** Self-Unloading wagon with roof. 12 ton tandem with fast hitch pole \$2500 obo. Good working condition. Also have 1993 Mack dump truck vgc. \$12,000 obo. 716-707-2062

**2 Self-Unloading Wagons** 9x18. Good condition, PTO driven belt. \$2500 each. Dellwood12@verizon.net

**KUHN/KNIGHT** 3130 mixer wagon, Digistar EZ2000V scale, pan discharge, auger trough newly relined, bottom auger mostly re-flighted. \$8100. 518-248-8567

## PLANTERS/PICKERS/SHELLERS/WASHERS

**OLD MILL** Greenhouse flat seeder. Model 615-2 or 3 in reasonable working condition. Info@sabellico.com or 845-226-5943 ask for Randy-Matt or Ray

**NEW IDEA** 324 wide-row corn picker. Shed kept. \$2,000 716-949-9884

**6 AND 8 INCH AUGERS** for sale. 315-727-8347 or 315-430-4961.

Do you have historical, farm or event photos you'd like to share with Grassroots?



Please e-mail them to [communications@nyfb.org](mailto:communications@nyfb.org) with caption information.

# Grassroots Farmers Market

**VAN MARK** 2600 Washer/Peeler/Scrubber used 6 roller unit. Uses: cider apples, potatoes & other vegetables. \$9500. 518-365-5347

**USED** Powell/Durand Wayland apple grader and all associated equipment. Water dump, brusher, tables, tray packers, bin filler, automatic Haley baggers. Call or text Fred at 845-702-8239

**MECCA** Grape harvester, ex. Cond. Field ready. 561-718-4247

**MECCA** Grape Harvester good condition \$8500. 716-583-3588

**MODEL 3000 KINZE CORN PLANTER** 4 row dry fertilizer, good condition, new in 2007. \$12,000 716-655-0382

**MC POTATO DIGGER.** Lockwood 4 row potato planter. Both are in good condition. Located in Orange County. Call 845 355 4466

**2002 Monosem** MS 4 row raw seed or coated seed planter. Double row 18-hole, excellent condition. Extra set packing wheels, dirt scrappers, and bedder. Located in Orange County. Call 845 667-0054

**CRC ROADRUNNER** Screening plant, dual deck 5x10 screen. 3 conveyors, 70hp Deutz Diesel, SIN 03446-491. Has 5<sup>th</sup> wheel attachment with dual wheels and air brake attachment. Unit is in excellent condition. Original owner. gedneyfarmsnursery@gmail.com or 914-949-4100. Asking \$65,000 obo.

## HAY EQUIPMENT

**NH** Forage harvester, long pole, electric controls. Parts or use. 2 row corn head \$1500; JD 300 husker \$2500. All stored inside. 845-784-6423 call or text.

**6710 CHOPPER** 4 row corn, 10ft hay processor, 3 Miller pro rear unload wagons, Case 7130, 7110, retired. Call 315-771-1138

**DION 1225** Chopper; Heston 1160 14' haybine; 2 Weaverline 430 hydrostatic feed carts. 607-988-6808

**JOHN DEERE SMALL SQUARE BALER,** model 338, with model 42 kicker. New condition! Half Way Farm 716-763-4004.

**FULL LINE** Hay Equipment, Good Condition. NH 492 Haybine, NH 311 Baler, NH 256 Rake, NH 144 Windrow Inverter, NH 848 Round Baler; Pequea PTO Tedder. 716-440-2546. Erie County.

## TANKS/BULK/WATER

**120 GALLON RETENTION** Tank - WellMate model UT120 composite tank, good condition \$300 obo. Syracuse/Cortland area. 315-696-6722

**750 GAL** Stainless Steel Double Walled Tank. \$1600. 518-365-4558

## STOVES/OIL/COAL/FURNACES

**COAL FOR SALE.** Hard coal, smithing coal, and hardwood slabwood. Hitzer and Legacy (Harman) coal stoves and parts too. Dirt Cheap Heat. Boonville, NY Call or Text 315-527-5916

## WANTED

**USED** grain silo for architectural salvage. 12-16 or 20 ft diameter, not too tall. 518-651-9322 or 518-497-6405 northviewqh@gmail.com.

**ROME** Plow harrow. 6ft in good condition. 585-506-7300

**JD 265 LOADER** in working condition. 518-842-7348

**2 wheel** Gravley tractor with kohler motor. 716-782-4660

**IH HYDRO** Tractors & Transmissions for parts. H-186, H-100, 1066, 3488, H-86, H-70, 656, 544, H-84. 585-548-2641. Byron, NY Ask for Paul.

**FARMALL** cub tractor with side mounted sickle bar mower in good operating condition or equivalent. schweizernur@aol.com

**John deere** 3960 chopper kernal processor. contact 315.237.1358

**15FT TO 18FT GRAIN PLATFORM** and 6 row cornhead to fit Gleaner R Combine. 518-483-3658

**TRAILER/CAMPER:** ISO Free, liveable, towable camper. To be used as a home on farm. With title can offer \$1,000. Seeking Generosity and Support. Call/Text Heather 607-788-0037

**BURR MILL.** ISO, please contact Brian if you have one. 518-774-3723

**CORN PLANTER** 2 row 3pt hitch and Pumpkin seeder. 716-337-3162

**HAY TROLLEYS** from farms/barns in western, NY. Alan 585-451-2019

## VEHICLES/RV/BOAT/TOW TRAILERS

**JD 350 TRACK LOADER,** runs good, needs work. \$4500 OBO. 607-655-1636 evenings only.

**1998 VOLVO TANDEM TRACTOR,** 460 cummins 13 speed \$7500; (2) 1998 Drop Deck flatbed trailers, exc tires and brakes. \$15,000 each; (3) 53x102 Van Trailers, barn doors, road worthy, \$2500 each. 518-399-1893

**1973 C65 454 GAS ENGINE,** rebuilt brake system and radiator, 22' flatbed. Extra parts available. \$8,000. 585-354-4789

**2001 Tacoma Truck.** 4-wheel drive 2.7 engine, low mileage, needs electric motor in gas tank/fuel not getting to engine. Comes w/ a six-way Fisher plow. \$2,800. Call 518-332-7364.

## EQUINE

**ULSTER COUNTY** Horse Council. 501 © 3 chapter of NYS Horse Council. Follow us on Facebook & uchc-ny.org. .

**NYS HORSE COUNCIL** Celebrating over 50 years, established 1968! Follow us on Facebook, Twitter and Instagram. www.nyshc.org.

**COME JOIN OR WATCH** our reining shows and clinics: Details and dates on CNYRHA.com See us on Facebook.

**SADDLEUPNY!** - Comprehensive on-line directory of everything equine in NY. Free name/address listing for all equine-related business! Special \$15 NYFB member rate to include web link and contact info. saddleupny.com

## BOARDING/LESSONS

**HORSE BOARDING:** Aubrey House Farm in Copake, NY offers indoor and outdoor arenas, trails, ample turn-out, various boarding options and 24-hr supervision. 518-325-1287

**ISLAND HILLS STABLE** for all your equestrian needs. Boarding-training, we specialize in lay-ups also have a selection of horses & ponies for sale or lease. Excellent turnouts with 24 hr care, large matted stalls fully bedded, large indoor & 3 large outdoor lighted rings. Lessons for all levels, Clinics, USEF rated horse shows year-round. Islandhills@optonline.net or 631-924-4046

**HORSES BOARDED:** Room for 2. Run-in/Stalls and pasture. Retired or in work. Outdoor arena and trails. Three Seasons Farm, Treadwell, NY 607-829-6678

**UPHILL DRESSAGE CENTER.** Full-service boarding/training available at established dressage stable in Dutchess County, NY. All the bells and whistles! Trainers on premises or bring your own. Elisabeth 914-450-0413

**CHESTNUT RIDGE STABLE:** Attentive care provided at Cambridge, NY facility offering indoor and outdoor boarding. Ample turnout, indoor and outdoor riding arenas and trails on the 100+ acre farm. Lessons available for boarders. crstable@gmail.com 518-677-3545

**AFTER HOURS FARM** Clifton Park, NY. Specializing in "TLC" horse boarding, superior English riding lessons and training, Indoor and outdoor rings. Horse shows and clinics. 518-384-6441

## EQUIDS FOR SALE

**ARABIANS AND HALF-ARABIANS** for sale! Well mannered, family friendly Sugar Hill Farm show horses bred here and started under saddle. Betsy Kubiak 585-924-8240 or visit Victor, NY. info@sugarhillarabians.com. www.sugarhillarabians.com.

**AMERICAN SADDLEBRED** youngsters for sale. All impeccably bred for show and breeding. Priced to sell. Contact Brian Ferguson, Valleyfield Farm, Victor, NY. 585-766-3323 or www.valleyfieldfarm.net.

## TACK/EQUINE EQUIPMENT

**NEW AND USED** horse equipment. Mostly harness racing but some for other disciplines. Blankets, coolers, you name it. Text 716-983-4330 to inquire about your needs.

**COUNTRY MANUFACTURING** 25-Bushel Manure Spreader - Ground Drive - Made in USA - \$1,500 - Like New

**HEAVY DUTY JOHN DEERE LOADER** - Excellent Condition

**MILLCREEK 7' 3-PT STIRRATOR** - Cost New \$5K - Selling for \$1,500 - Good Condition Call (585) 735-5598

## LIVESTOCK

**MIGHTY MINT** Special - great for udder edema/mastitis. Ask about our (5) 500ml tube special. 1-866-737-6273

**AGRI-PLASTIC** individual calf hutches \$250 each. Many available. Contact

Kelly @ Seven Bridges Farm in Lima, NY. Kshanks001@gmail.com or call 585-749-0202

**CATTLE** oilers & Cattle Scratcher, have brushes and parts in stock. 585-267-6307 or ronferris@rochester.rr.com

## CATTLE/BOVINE

**REGISTERED** Hereford breeding stock and Black Baldies since 1967. Straight Hereford and Angus bulls ready for duty. "Put Heterozygous Vigor into your program", it pays! ABC Ranch. 607-324-2286

**REG. Black** Angus Bull. Owned three years, never had an open cow. \$3000 obo. Willing to truck. John at 518-231-8087 or centralbridgefarms@yahoo.com.

**BEEF BULLS** Angus, Herefords, Red Angus. Raised real world outside on pasture. Ready to go to work. Trowbridge Farms. phil@trowbridgefarms.com 518-369-6584

**DOWNSIZING HERD.** 50 head Black Angus-Hereford cross. Ages 2 months to 4 years. Males & females. 7 young bulls from 14-22 months old. 585-281-0111

**YOUR CHOICE** of 1 year old Hereford bulls. Ready to breed this spring and then butcher. 400 to 700 pound average. \$500 each. 315-243-4782

**SIM/ANGUS** black cows bred to Trowbridge black bull for April calf. 100% grassfed. Steer offspring have graded choice on grass. 3-8yo. \$2200-\$2400. Text/call . 315-569-3823

**REG. ANGUS BULL** 4yrs old spring 2023. Very good disposition. Medium frame size, proven. 315-730-4137 or meatandeggs@gmail.com.

**MILKING DEVONS!** We have worked for years to grow and improve our stock here. We are selling two of our backbone American Milking Devons (7 & 10 yrs old) and due to calve later in the spring. Essex, NY 518-265-8570 echofarmretail@gmail.com

**REGISTERED** Murray Grey bull, very docile, 34 months old. \$3,000 obo. Montgomery County, NY Patricia 518-813-6059

## GOATS/SHEEP

**FOXTALE FARM** in the Finger lakes offers: LambMini© Lambs Mini Katahdin/Dorper Naturally shedding lambs for sale \$350 or 2 for \$600 Hand raised Family Homes only/ Proven 4 yr Katahdin/Dorper Ram to good home \$600 Call: 607-215-5594

**GRASS FED WHITE DORPER SHEEP,** shedding, no shearing needed. hoof rot free. www.whitecloversheepfarm.com , Email ulf@whitecloversheepfarm.com. Phone 585-554-3313

**WHITE and Colored** Leicester Longwools, Romeldale CVM, Romney and Colored Angora Goat registered breeding stock for sale. Raw and processed fibers, classes, farm visits. Lochan Mor Farm. www.lochanmorfarm.org 315-277-0104

**PUREBRED DORPER** Rams, Commercial and Registered. All from great bloodlines and will be an excellent addition to your flock. Kristin at 315-868-2880 or k\_updike@yahoo.com.

**REGISTERED KIKO & KIKO/BOER CROSS** Goats. Breeding, commercial or meat

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use. North Jackson Goat's Salem, NY Like us on Facebook. 518-796-0828 or northjacksongoats@gmail.com.

**HILLTOP ACRES FARM** is offering registered texel ram lambs. Texels are a muscled meat breed that will improve carcass quality in your offspring with 1 to 2 leg score increase. Parasitically resistant and excel on just grass. All vet checked, scrapies resistant, OPP and CL free, no foot rot. Excellent body condition, ready to work. Call: 518 853 3678 or hilltopacresfarmny@gmail.com

**REGISTERED SHETLAND SHEEP.** Soft, fine woolled. Heritage breed, Fiber, lambs and adults available. Micron tested. Belfast, NY 585-300-7898

**KATAHDIN SHEEP** - Commercial flock of 27 being liquidated. Open ewes, bred ewes, lambs and proven ram. Call for details and pricing. (518)396-7528.

**PUREBRED** Katahdin rams for sale. \$300-\$400. Dansville NY 607-382-3342

**GRASS-FED** Katahdin hair sheep. Around 50 ram lambs (\$175/head) and 50 ewe lambs (\$275/head). Born June 2023 585-313-3456

## SWINE

**PUREBRED** Berkshire Boars for sale. 6 breeding age, purebred boars, 250lbs plus, ready to go. Thick, heavily muscled. Steve 315-313-2013, please leave message.

**7 PIGLETS.** 4 barrows and 2 gilts. By a good show boar and out of a nice show sow. Ear notched, dewormed and castrated. They will make great 1<sup>st</sup> show pigs or brood sows. Call/text 315-264-0906

## WORKING/LIVESTOCK DOGS

**AKBASH** Livestock Guardian dogs: We sleep at night because they don't! Experienced dogs and pups available, working sheep, goats and alpacas. Breeder support for all owners. Springside Farm. 315-683-5860

## PETS

**STUD SERVICE.** AKC registered black lab. Excellent temperament. Very intelligent, active and loyal. Not used for hunting, but an excellent all-around family and farm dog. Gail 518-441-6009 or threooaksfarm2521@gmail.com

## ALPACAS/LLAMAS/CAMELIDS

**LLAMAS** - we offer animals that can fill a variety of purposes; a loveable companion, show animal, pack, guard, or a source of exquisite fiber. www.dakotaridgefarm.com, llamawhip@aol.com. Ballston Spa, NY.

**NEED TO RE-HOME** 1 Alpaca, 7-8yrs old and 2 Dexter Steers, 9-10 yrs old. Looking for a PET FARM or FARM STAY location. Allegany Co. Will need to transport. 607-478-5491

## FORESTRY/TIMBER PRODUCTS

**LOCUST POSTS,** poles, up to 30ft. Authentic locust split rails, posts. Sawn

lumber 4x4,6x6,1x6 ect. 8-16ft oak \* cherry 1x4,1x6 other sizes and species available. Buy standing locust and log length locust. Tom 518-883-8284 leave message.

**RED OAK BOARDS** - 1" thick, rough cut, 6',8' and 10" width by 8 to 10ft long. Hand hewn beams 8-10" width by 10-20ft long. 518-864-5741

**BARK MULCH** Stone pallets, stock and made to order; **ROUGH CUT PINE AND HEMLOCK LUMBER STOCK AND CUT TO ORDER.** AIR DRIED specialty lumber; Curly, Wormy, Butternut, etc. Buying logs and standing timber Cannonsville Lumber, Inc. 607-467-3380 or lobodrijm@tds.net. Accepting applications.

**USED RAILROAD TIES.** Large quantity, excellent quality. Niagara, NY 716-830-5506

**ASH BOARDS** - 5/4 x 10" mostly 12 ft long. Band sawn, seasoned outside under cover 1+ yr. 518 885-8905

**NYS OWNED** and manufactured here upstate. Hud-Son Forest Equipment offers sawmills, firewood processors, and wood splitters. We also are importers of 3-point hitch log skidding winches. www.hud-son.com. Barneveld, NY 800-765-7297

## TRAVEL/AGRITOURISM

**STEP BACK** into the 19<sup>th</sup> century at Raked South Garden Bed and Breakfast. See the orchard in season from your 2<sup>nd</sup> floor room. Call Dottie at 315-589-8012

**WARD W. O'HARA** Agricultural & Country Living Museum. Discover and Explore Agriculture & Business in the 1800's. Admission and Parking FREE Located at 1660 East Lake Rd, Auburn, NY 315-730-8582

## DISTILLARIES/WINE TOURS&TRAILS/TASTINGS

**HANDCRAFTED SPIRITS** from our family farm distillery make great holiday gifts! Free tours and tastings every weekend afternoon year-round at Old Home Distillers Co., 964 Campbell Road, Lebanon, NY 13332. 315-837-4123 or visit www.oldhomedistillers.com

**DRAGONFYRE DISTILLERY,** Tours, Tasting Room and Gift Shoppe. Premium Artisan Whiskies in Very Small Batches. 1062 Leonard Road, Marathon, NY Route 221 East. Dragonfyredistillery.com 607-849-9600. Hours: Sat 11-6, Sun 12-5 or call for an appointment.

**BLACK BUTTON** Distilling is pleased to offer all NY Farm Bureau Members FREE Spirits Tasting and Factory Tour at our Rochester Distillery and Tasting Room; \$5 off any 750ml bottle of spirits purchased and the Room Fee waived for any events held at our Tasting rooms. Please stop in and see what NY Farmed spirits all are about. 85 Railroad Street, Rochester NY 14609 585-730-4512 or www.SevenFifty.com/BlackButton.

**STOUTRIDGE VINEYARD & DISTILLERY** in Marlboro, NY offers a 10% discount on all bottle purchases to Farm Bureau members. 10 Ann Kaley Lane, Marlboro, NY 12542. See our website for details and offerings. www.stoutridge.com.

**FRONTENAC POINT** Vineyard - Estate

Winery offers a 10% discount on all bottles purchased to Farm Bureau members. 12 miles north of Ithaca on Rte 89, Trumansburg, NY 14886 Seasonal hours. 607-387-9619 www.frontenacpoint.com.

## GATHERINGS/EVENTS

**DEEP ROOTS** Farmers Markets with locations in Glen Cove and Great Neck, NY is looking for a grass fed meat vendor (Beef, Pork, Poultry) to sell at our farmers markets. Year Round in Glen Cove: outdoors on the waterfront at Garvies Point Park June-Oct and indoors at a local church Nov-Mar. Glen Cove market open Saturdays 9-1. Great Neck Market open Sundays 10-2 June-Oct. Daily vendor fee \$50/day. \$100 seasonal application/joiners fee will be waived for 2023. 516-315-5487 for info.

## SUPPLIES

### AG PRODUCTS

Springwater Ag Products. 8663 Strutt St. Wayland, NY. Helping farmers save since 2004. Farm tested with farm-friendly prices. Please call for a quote. Dave at 585-315-1094 or Penny at 607-759-0405

### OILS/LUBRICANTS

**BUY AMSOIL AT WHOLESALE PRICES.** AMSOIL Preferred Customers save 25-30% off lubrication products shipped to your door! AMSOIL made in the USA, the first in synthetic lubricants. Call/text 607-226-1195 http://ve.myamsoil.com.

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**JOHN M STANISCI** Cenpeco Oil, Lubrication, and Coatings. Manufactures Representative. 516-967-1452 www.cenpeco.com

## AG CONSTRUCTION/SUPPLIES

**IRRIGATION EQUIPMENT** - 3,380 ft, 4-inch aluminum irrigation pipe, 90 degree elbows and T-fittings, 48 sprinklers, 237 Chrysler Ind. Engine irrigation pump, Kifco-Caprari PTO irrigation pump. Martinpltfm@cs.com

**25,000** feet of 4" Ireco pipe and 60,000 feet of 2" Tico pipe. Risers are 18" with Rain Bird 11/64" tips. 4" pipe \$1.50/ft and 2" pipe \$1.00/ft. Dave 585-303-5410

**NURSERY CONTAINERS** Plastic 1-gal, 3,000 avail - \$.15/ea; Plastic 2-gal 3,000 avail - \$.25/ea; Fabric 5-gal 300 avail - \$1.00/ea; Fabric 7-gal 50 avail - \$1.25/ea. Emmerichtreefarm@gmail.com.

**FARM MARKET PACKAGING** - Fiber quarts, peck baskets, corrugated & waxed boxes, poly & t-shirt bags, plastic & paper tote bags. Empire Drip Supply. 5951 S Geneva Rd. Sodus, NY 14551. www.empiredripsupply.com Phone 315-812-1871.

**IRRIGATION EQUIPMENT** 3000ft, 5 in., Thunderbird pipe and wheels; 2000ft, 4in, Thunderbird pipe and wheels. 631-

236-7010

**SHEEP&GOAT** Fencing, rolled wire, round pens, gates, cattle/sheep/goat handling equipment. ALL IN STOCK! Good prices! good people! RidgeView Agriculture. 6414 Town Hill Road in Conewango Valley. 716-640-1330

**GREENHOUSE Hoop Houses for sale 96' x 15".** 3 complete sets with hoops, cross bars, hardware. Excellent condition. Suffolk County, NY. 631-586-6237.

**GLASS GREENHOUSE** (venlo type) for sale . 21000 sq ft 7 x 21 ft by 11 x 13 ft . 13 ft high . Glass size is 39 in by 65 in This greenhouse comes with a heating system , roof sprinkler, energy curtain and priva climat computer. Asking \$15.00 sq ft OBO Please contact Johan van der Loos at jvanderloos@outlook.com

**COMMERCIAL WASHERS AND DRYERS** direct to farm: save up to 50% - free shipping, warranty. Prices at www.buyunitynow.com call or email for discount. Duncan Blaine: Unity Laundry Systems. 802-798-4229 duncan.blaine@ulaundrysystems.com.

**1 TON GRAPE BOXES** with lisa, no leaks, good condition. 32 boxes. \$50/ea. 814-528-3466

## SPECIALTY PRODUCTS

**STOP FYRE** Fire Extinguishers. Ake.com. Statt's Response Kit LLC. An independent authorized dealer. 26 Church Street. Honeoye, NY 14471. The ONLY NYS dealer! 585-489-9408 or toddstatt@hotmail.com.

**FARMSTEAD CHEESE: HOLIDAY GIFT BOXES.** We milk 20 cows to produce our cheeses in the Adirondacks. This year we are shipping boxes across the US! The options are at www.northcountrycreamery.com under the Purchase tab.

**FARM TO TABLE** goat milk gelato, goat cheeses and more. Contact hiddenpasturesdairy@gmail.com. Ship to your store or your door! Discount for Farm Bureau members.

**WAGYU BEEF** - 100% Fullblood Black Japanese beef, DNA-verified, all-natural, pasture raised, grain fed, USDA inspected, vacuum packed cuts available for pick up in Clarence, NY. www.NewYorkWagyu.com.

**FREE SOIL** Amendment! Papermill residual delivered direct within 60 miles of Glens Falls, NY at no cost! NPK 4-4-1 - perfect for corn and soybeans, feed your soil! Call Kelli. 518-410-6451

## MAPLE

**MAPLE SYRUP.** Gallons thru pints, reasonable and sustainably produced, will ship. See our website www.woodsteadmaple.com. 315-852-3351

**MAPLE PRODUCTS** - Maple Syrup, Maple Cream & Maple Gift Baskets. www.marshasmplehouse.com. Shipping available on all orders. Located in Northern NY. 518-481-6091

## HONEY BEES

**POLLINATION SERVICES.** Looking for year round spots for Beehives - Yates, Ontario & Wayne Counties. Bees & Beekeeping

# Grassroots Farmers Market

Supplies & Honey for sale. Retail Store in Canandaigua. Hungry Bear Farms. 585-412-8745 www.HungryBearFarms.com.

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**POND & LAKE** – products, certified stocking fish, aerators, fountains, NYS DEC invasive algae and weed management. Smith Creek Fish Farm LLC. Support for all your aquatic environmental needs. www.smithcreekfishfarm.com 585-322-7805

## HORTICULTURE

### TREES/SHRUBS/BUSHES

**HAZELNUT AND CHESTNUT** Trees for sale. Hybridized for nut quality and cold hardiness. Great for home, hunting, commercial orchards and erosion control. www.znutty.com or 607-310-1318

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**TURKISH FIR TRANSPLANTS** P+1+1 available for spring pickup Marion, NY. \$3.10 each or discount for large quantities. Contact FrankeFarmsLLC@gmail.com or 315-986-1349.

**PURPLE RASPBERRY BUSHES**, bare roots--25+. Free - but you help me dig them up. Lyons/Sodus area. (text/call) (973)303-6295, dotdotdash2@spectrum.net

**WANTED!** Wholesale grower looking for surplus nursery stock 5-10ft for our digging. Blue spruce, White spruce, Norway spruce, Serbian spruce and Concolor fir wanted in the ground. We are looking for quality trees full to the ground. Contact urtzsevergreens@gmail.com or 315-597-6121

**EVERGREENS WANTED!** 5' to 18' Norway Spruce, White Spruce, Serbian Spruce and Arborvitae. Scott@forevergreensrus.com or 607-227-3500

**WHOLESALE** perennials – bare root and potted (European Ginger, Canadian Ginger, Ostrich Fern, Variegated Solomons Seal) Email: billsplants@optonline.net or (631) 924-1513. Deliveries available.

**WAFLE NURSERY**- 2 year old budded bare root Apple, Pear, and Stone Fruit trees. Dwarf, Semi Dwarf, and Standard available. No order minimums. Located in NY, Shipping across the U.S.A. and Canada. Order now for delivery Spring 2024. Contract Orders for 2026. Ph. 877-397-0874; Email-Info@wafelnursery.com; www.wafelnursery.com;

## SEEDS/GRAINS

**FORAGE AND TURF GRASS** Seed – straights and blends, bluegrass, ryegrass, clovers, timothy, fescues, cover crops, winter ryes, wheat, peas & oats, pasture, graze, wildlife mixes and many more. Bulk vegetables and Flower Seed. Page Seeds. 607-656-4107

**OPEN POLLINATED CORN SEED.** Silage, Grain, Wildlife plots. Available Cert. Organic. Early varieties. Vast selection including Keuck Early 75 Day, Wapsie Valley 85 day, Dublin 87 day MN (13) 87 day, Silver King 100 day, Golden Bantam Sweet corn, Black Jack popcorn and Japanese Hulles Popcorn to name

a few. Green Haven Open Pollinated Seed Group. 607-566-9253 www.openpollinated.com.

**TIMOTHY SEED** for sale. Good and clean \$70/bushel; \$65/bushel for 10 bushels or more. Also medium red clover seed, good and clean \$120/bushel. 315-536-8848 or 315-694-0278.

**LOOKING** for spent grain? Call Red Hawk Brewing at 315-491-5158

**NOFA** certified Organic Rye Cover Crop Seed. Direct from the combine. \$0.50/lb. 315-298-4139 text 315-440-6789 Dick@grindstonefarm.com

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**QUALITY FRESH GARLIC.** For fine culinary use & select seed. No herbicides/pesticides used. German white & red available. Will ship. 518-827-4544 or sammons garlic@gmail.com.

**GARLIC** for sale. Music, Northern German White, Softneck, Elephant, Siberian, German Red & more. 4 Guys Garlic. Certified Organic. 585-638-6461

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**MUSIC GARLIC** for fall planting. Locally-adapted – grown for 25 yrs using biodynamics and organic methods. Great flavor! On-farm pick up or can ship. stillpointfarm@optonline.net 845-789-1062

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**POULTRY MANURE.** \$15/yard. Pick up or delivery. Analysis available. 845-482-5464 Dan.

**NATURAL** Fertilizer Horse manure/mulch \$15 per yard Pick up only, Central Suffolk, L.I. Call Pete at 631-943-6147

## SAWDUST/WOOD PELLETS/BEDDING

**SAWDUST** \$15/yard @ the Mill. 607-687-1539 Robinson Lumber LLC, Owego, NY.

**SAWDUST** Delivered or Picked Up. LJ Valente Inc. Greater Albany area. Located in Averill Park. 518-674-3750

## REAL ESTATE

**194 ACRES WELL ESTABLISHED OPERATING BEEF FARM** with House, Barns, Tillable Land, Fenced Pasture and Ponds. Allegany County. \$619,900. New York Land Quest. Girard Kelly 585-466-3446 Lic. RE Broker. nylandquest.com

**DAIRY FARM** in Western NY. 1600 acres: BEAUTIFUL AREA. LARGE dairy housing, 5 yr old milking system: LIKE NEW. 4<sup>th</sup> generation farm, need to retire. Serious inquiries please. Email MCDidas@gmail.com.

**SPACIOUS AND UPDATED FARMETTE** in Wethersfield includes a 4-bed, 2.5 bath home with 3000sq-ft and room for a small horse farm or livestock operation. Existing barns have 17 box stalls, 11 with direct covered access, 60x120 indoor arena with low dust sand and observation area. Includes outdoor arena as well. Insulated workshop and several outbuildings. 16+ deed acres. For more info Call Allen at 315-374-1032 or email Canaanrealtyny@gmail.com. Online at

NYLand.forsale. MLS# S1406372

**CERTIFIED ORGANIC FARM** for Sale in Lake Wales, Florida: 55 acres, with 2010 4 bedroom manufactured home, pool with hot tub, large cooler, washing/boxing shed, earthworm barn, and tool barn; growing organic strawberries, vegetables, many kinds of citrus, passion fruit, dragon fruit, avocados, cassava, pomegranates, peaches, guava, ginger, turmeric, figs, papaya, moringa, persimmons, bananas, bamboo, and more. 716-432-7883 or gaylethorpe@icloud.com

**FARMLAND FOR RENT** 15 acres. Manorville Long Island. Paul 516-658-9670 leave message. peterhosh@aol.com

**PRIME LAND & FACILITIES** 41 acres in Jamesville, NY in the F-P school district. Moderate wooded and brush in rear portions and approx 20 acres of open tillable land or home development. Nearly 2000 ft of road frontage and a nice meandering stream through the back of the property. A 2600 sq.ft building on site with radiant heat, water and wired for tech. See full listing at: https://www.land.com/property/3210-Gardner-Road-Jamesville-New-York-13078/16326998/

**174 ACRE FARM FOR SALE** in central NY. Barn with large hayloft, large metal equipment shed, 4-bedroom two story house needs work. \$685,000. Call: (860) 779-6163.

**WOODLOT**, 76 acres in Richford, NY, enrolled in 480A, all wooded. Asking \$169,900 MLS# 11266946

**HOUSE FOR SALE.** Overlooking Canandaigua Lake. 3bd, 2ba on 4 acre lot. Close to horse racing, gambling and fishing. Wayne County on State Route 21. 607-776-4777

**MAPLE & BEEF FARM.** Amazing views. 270 acres, 1,600 tap-maple tree operation. 5x14 evaporator, 12 sap storage tanks, miles of sap line and all equipment. Plus, 112x136 multi-purpose barn. Run in section, hog pens, hay loft, shop, equipment storage and more. Pasture, electric fencing, hay fields, haystack feeder, ponds and views! Asking \$599,900. MLS# 325187. Laurel Properties, Management Inc. Call or text Pansy 607-215-2646 pansy@htva.net.

## AG BUSINESSES

**TREE & SHRUB** Care. Nassau County. 230 Customers Spray Programs Feeding Well Est. 2018. Hino 3 tanks, 2 Hose Reels. Retiring. 516-796-8363

**BUSINESS FOR SALE:** Agritourism/Farm Market/Garden Center on 7 acres on Long Island, NY 11901. Highly profitable with 20yr clientele. U-pick, private events, farm café, produce, grocery, plants. Amazing retail frontage location. Building with land for lease only, for sale in future. Qualified buyer has \$255k for down payment. Mel Vaz 631-767-0157 melvaz@vestedbb.com

## REAL ESTATE BROKERS

**ESTABLISHED TURN-KEY BUTCHER SHOP with HOUSE.** All equipment and customer base. 13 acres. Fenced cattle pasture. Cayuga County. \$789,900. New York Land Quest. Brian Jackson 607-280-1058 Lic. Assoc.

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**DAVID ZILKER**, Associate Real Estate Broker. ERA Team VP Real Estate. Specializing in Residential, Commercial, Acreage and Farmland Real Estate. 716-474-5859 or 716-496-5661 Dave.Zilker@ERA.com.

**JESSICA DILLENBECK REAL ESTATE LLC** assists Sellers & Buyers in Upstate NY. Contact our Brokers at 607-343-8486 to make plans to get you \$OLD.

## EMPLOYMENT

**SEAWAY RENTAL CORP** – Watertown, NY offers full-time position(s) with salary range \$32-52,000/yr, based upon applicant experience. The job requires competent knowledge in gas and diesel engines. These jobs offer paid holidays, paid vacation and retirement/healthcare plans. Applicants may stop in for an application, e-mail a resume to seawayrental@msn.com or mail resume to 25177 NY State Route 3, Watertown, NY 13601

**CUSTOM FARMING** Operation in WNY looking for full-time, part-time and seasonal equipment operators and truck drivers. Call or text 716-474-3739 email stacycorcoran@ymail.com.

**MAPLE FARM** - seeking experienced sugar maker to manage tapping and syrup production at 3,000-tap maple operation near Rochester. Seasonal position with housing provided. Please contact joe@kettleridgefarm.com.

**AGRI-BALANCE SERVICES** McDowell & Walker Inc now hiring Agronomy Personnel. Spray & Fertilize Applicators. Full time or seasonal. Come join our team! Send resume to: barryj@mcdowellwalker.com.

**CO-VALE HOLSTEINS** Preble NY seeking an assistant crop manager with a passion for great cows. This is a 600+ dairy with 1200+ acres. Brad at 315-729-3220

**STEWARDSHIP** position at Genesee Valley Conservancy for conservation minded individual. Successful not-for-profit based in Genesee working to conserve habitat and farmland in Genesee Valley. Full-time with benefits. Visit website!

**FULL TIME** Trainer/Manager for Jokers Wild Ranch in Port Crane, NY. Strong interpersonal and communication skills with enthusiasm and passion for this opportunity. 4-5yrs experience as a horse trainer. Excellent horsemanship and an eagerness to share it with others through trail rides and lessons. Must have great references. Manage staff, scheduling, using e-mail and spreadsheets to send progress notes and communication. Benefits and on-site housing. Send Resumes to sfreije@stny.rr.com.

**LARGE HORSE FARM** seeks person or couple to maintain property. Mowing, fence, hay making. pasture maintenance.

# Grassroots Farmers Market

Good Salary, Housing, Health Ins. and year end bonus. Contact stonewallfarm@aol.com or 914-248-5538

**TRIPLE CREEK FARM** in West Winfield, NY seeks experienced person who enjoys working with horses and all aspects of their care. Ability to train and teach lessons a plus. Salary commensurate with experience. Housing is a possibility for the right candidate/s. Send resume to tricreekm@gmail.com

**SMALL SUCCESSFUL HORSE FARM** in Oneida County looking for someone to assist with everyday operation of a horse farm, including baling hay. Experience a must. 315-796-2109

**FULL TIME FARM MANAGER** wanted at Indian Ladder Farms. Please email resume to PeterTeneyck@indianladderfarms.com.

**FARM MANAGER** position open at Cantic Farm in Allegany, NY. See link for job description: <https://www.canticfarm.org/employment.html>. Email office@canticfarm.org for more information.

**FULL-TIME HORSEPERSON** for thoroughbred breeding farm. Seeking experienced barn manager to care for mares and foals. Responsibilities include regular barn and farm work, as well as attending to specific needs of the mare and foal herd. Also looking for a Full-Time Stallion Barn Assistant. Seeking an experienced stallion handler for breeding shed. Responsibilities include regular barn and farm work, as well as attending to specific needs of the stallion herd and assisting in the breeding shed. Reliable and dependable a must. 518-587-3426.

**CROSSROADS** Farm Operations Manager 40 hrs/week, Malverne NY PREFERRED SKILLS: familiarity with farming and farm operations; plan, implement and manage strategically; execute efficiently; communicate effectively; think analytically; possess strong interpersonal skills Send

your resume and cover letter to jobs@nassaulandtrust.org Add "Farm Operations Manager" in subject line

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**DERMODY, BURKE & BROWN**, CPA's serves agribusiness clients in the traditional areas of auditing, accounting and taxation, and a wide array of additional services (payroll, business valuations, Custom Accounting Solutions, ect.) 315-471-9171 or info@dbllc.com [www.dbllc.com](http://www.dbllc.com).

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**H-2A RECRUITMENT & PLACEMENT** - We help U.S. Employers solve their labor shortages by recruiting skilled workers from underserved communities, both within the U.S. and abroad. We recruit experienced workers from Haiti & Brazil. Call: Daro Labor Services (908) 404-2950 or Email: darostars67@gmail.com

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**AG BUSINESS AND ESTATE PLANNING** Farming is unpredictable. Are you prepared? Harris-Pero & Botelho, PLLC is ready to help you plan your farming family's future. Contact. 518-860-5668 or info@saratogawills.com.

## MISCELLANEOUS

**ANNE PHINNEY** author of Finding My Way to Moose River Farm, a memoir about a happy life spent with extraordinary animals is available for public speaking engagements. mooseriverfarm@gmail.com or 315-369-3854

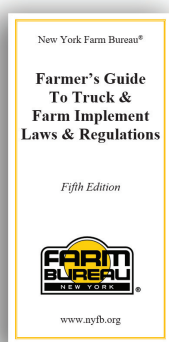
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## New York Farm Bureau's Farmer's Guide to Truck & Farm Implement Laws & Regulations, 5th Ed.

New York Farm Bureau®'s publication Farmer's Guide to Truck & Farm Implement Laws & Regulations, 5th Ed., commonly known as the "Truck Book," is a resource tool prepared to assist farmers in understanding the myriad state and federal transportation laws and guidelines that affect their farm business. Additions to the fifth edition of our most popular guide are contained within text boxes and labeled "5th Edition Update" for ease of reference. There's new info on CDLs, farm plates, ATVs, Infrastructure Friendly Vehicle (IFV) requirements, lights and reflectors, and many more things important to our members.



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